# **Testimony of**

# JOSEPH A. SMITH, JR. NORTH CAROLINA COMMISSIONER OF BANKS

# on behalf of the CONFERENCE OF STATE BANK SUPERVISORS

before the
HOUSE FINANCIAL SERVICES COMMITTEE
SUBCOMMITTEE ON HOUSING AND COMMUNITY OPPORTUNITY
UNITED STATES HOUSE OF REPRESENTATIVES

**September 29, 2005** 

Good morning Chairman Ney, Representative Waters and members of the Subcommittee. I am Joseph A. Smith, Jr., North Carolina Commissioner of Banks, and am here today testifying on behalf of the Conference of State Bank Supervisors (CSBS). I respectfully ask that the complete text of my statement be entered into the hearing record.

Thank you for inviting CSBS here today to discuss issues relating to the licensing and registration of mortgage industry participants, and for giving us an opportunity to update the subcommittee on the CSBS/AARMR Residential Mortgage Lending Initiative. This is a proactive effort by the states to reduce regulatory burden on the mortgage industry by creating uniform applications and an online registration system. Just as important, this system will also increase accountability in the industry and help fight predatory lending and mortgage fraud by identifying the bad actors and eliminating their opportunity to move from state to state.

CSBS is the professional association of state officials who charter, regulate and supervise the nation's approximately 6,200 state-chartered commercial and savings banks, and more than 400 state-licensed foreign banking offices nationwide. AARMR, which stands for the American Association of Residential Mortgage Regulators, represents the executives and employees of the various states who are charged with the responsibility for the administration and regulation of residential mortgage lending, servicing and brokering in the states. Regulation of mortgage-related businesses may reside within the agency that supervises and regulates banks, as it does in over two thirds of the states, or in another agency. Thus, many of CSBS's member agencies are also members of AARMR, and the two organizations work closely together for the protection of our citizens.

We appreciate the committee's interest in this important subject. Purchasing a home is the largest financial transaction that most individuals will ever undertake. Residential mortgage lending is a local activity, but changes in technology and deregulation make financing these loans a global industry. The damage done by predatory lending and mortgage fraud, however, is still local. The states are on the front lines when it comes to regulating transactions between mortgage lenders and the citizens of our states.

### **Specific Issues Before the Subcommittee**

Mr. Chairman, you have asked CSBS to respond to several specific questions about licensing and registration in the mortgage industry. I will address each of these questions in turn.

# 1. Explain the differences between "licensing" and "registry." What are the relative merits of each?

States may choose to regulate mortgage lenders, mortgage brokers, mortgage servicers, individual mortgage originators or some combination of these. North Carolina has chosen to license lenders (whom we call "mortgage bankers"), brokers and originators (whom we call "loan officers"). Other states have chosen differently, by adopting "registration" statutes, or – in the case of only two states, Alaska and Colorado – by taking no action at all. Forty-eight states currently license or register mortgage bankers and brokers.

Licensing is the government-issued authorization to provide a certain set of services to the public. Just as states charter depository institutions, the majority of states issue licenses to mortgage bankers and brokers. Licensing protects the public by allowing the government to ensure that all businesses and individuals offering a particular service to the public are operating honestly and within the requirements of applicable law. Licensing sets minimum standards for entry into a particular business, protecting both the public and legitimate businesses from fraudulent operators. A government's ability to rescind a license to operate creates a powerful incentive for businesses and individuals to comply with the law and conduct their practices in a responsible manner.

A registry is a list of those doing business within a particular industry or area. Registries serve the public and the industry by offering a single source of information about businesses and individuals offering a service. Registries alone, however, do not indicate that any registered business or individual meets a particular standard of competence or ethics. Registries serve the public interest best when registration requires that listed companies or individuals meet substantive legal and regulatory requirements.

From 1988 to 2002, for example, North Carolina required mortgage bankers and brokers to register with my office. While the registration statute contained several normative provisions, it did not require background checks, training or demonstrated competence. By 2002, the North Carolina General Assembly had determined that this statute was inadequate to protect our citizens. It replaced the registration statute with the Mortgage Lending Act (NCMLA), which requires licenses for mortgage bankers, brokers, and individual loan officers. The license

application does include a combination of background checks, training requirements and demonstrations of competence.

Under the NCMLA, my office licenses more than 1,400 mortgage banking and brokerage firms and over 12,000 individual mortgage loan officers. These figures do not include depository institutions, their subsidiaries, or the employees of any of them. Further, the number of licensees is continually changing. My staff informs me that in spite of a reduction in loan volume, we are currently receiving between 15 and 20 new applications a day.

# 2. Should there be uniform standards for state licensing of mortgage brokers?

Although financing mortgages is now a global business, the needs of consumers may vary widely from one area to another. The most effective licensing system, we believe, is one that provides consistency and minimum standards while allowing for the specific needs of, for example, rural and urban populations, or more and less sophisticated borrowers.

When considering licensing requirements for firms, legislators must decide on minimum standards for (i) background of ownership; (ii) capitalization and financial resources; (iii) corporate responsibility to customers and others; (iv) supervision and training of employees; and (v) whether the firm may act through agents as well as employees.

When considering licensing for professionals, legislators must decide (i) what activities require licensing (e.g., differentiation between originators and "back office" personnel); (ii) whether to license professionals with prior criminal records; (iii) required education and training; (iv) what obligations professionals' have to consumers; and (v) whether authority to conduct business is contingent on employment by a licensed lender or broker.

Different state legislatures have addressed these issues in different ways. That said, as members of CSBS and AARMR have developed the uniform mortgage licensing applications discussed below, they have found many more similarities than differences among individual states' legislative and regulatory requirements.

Licensing laws tend to treat mortgage-related enterprises alike. While a good argument can be made for this policy, based on equal treatment of all licensees, I believe a better one can be made for altering the regulatory requirements based on the nature of the regulated enterprises.

We understand that the largest financial services providers operating in more then one state want more coordinated regulation among state agencies for licensing, examination and enforcement. The state of North Carolina, CSBS and AARMR support coordinated regulation in order to promote increased efficiency and modernization of financial services, healthy competition among providers, and greater availability of financial services and products. The CSBS/AARMR Residential Mortgage Lending Project is an opportunity both to reduce burdens on the industry and to help create more uniform nationwide markets, while increasing our citizens' protection from mortgage fraud and predatory lending.

To this end, the CSBS Board of Directors has established two task forces -- The Residential Mortgage Lending Regulatory and Legislative Task Forces -- to examine and improve the efficiency and effectiveness of the licensing, chartering and supervision of the nation's state-regulated mortgage lending industry. Six state bank supervisors serve on each task force, representing the CSBS board of directors and all fifty states.

Through the regulatory task force, CSBS, joined by AARMR, plans to identify and implement specific tools and approaches to reduce the regulatory complexity and compliance burden associated with making mortgage loans in more than one state, and to improve the state regulators' enforcement tools against abusive lending practices and improve the professionalism of the industry.

The legislative task force is examining the current framework of applicable state and federal laws for mortgage lending. The task force is charged with exploring state and federal legislative proposals to combat predatory lending and provide more uniformity for multi-state mortgage lenders.

The Regulatory Taskforce has identified three specific goals:

- Provide uniform mortgage application that meets the regulatory requirements of every state;
- Develop a comprehensive Mortgage Licensing/Supervisory Database; and
- Adopt a coordinated examination agreement.

AARMR developed a model application that started as our foundation. CSBS, working with AARMR and with the input of industry representatives and policy makers, is using this model to develop an application that all state mortgage regulators will ultimately adopt. A uniform application will dramatically reduce compliance burdens for the mortgage industry by eliminating multiple, differing state mortgage license applications and requirements.

The CSBS/AARMR Residential Mortgage Regulatory Taskforce (RMRT) Working Group has nearly finalized uniform mortgage applications for lender and broker companies, individual loan originators and branch locations (see attached). Over twenty state mortgage regulators have agreed to beta-test the forms. The RMRT Working Group is still working on a uniform renewal application and hopes to have this document finalized and approved soon. Coordinated through CSBS, the group of twenty one states is conducting monthly face-to-face meetings to accomplish these goals.

It is important to distinguish between uniform applications and uniform standards. States that accept the uniform applications will still have the right to require additional information, and to set their own standards for business practices. However, our working group and task force are looking for ways to eliminate or harmonize these differences.

# 3. Explain the difference between loan originators and mortgage brokers. Should licensing and/or registry be required of both? Why or why not?

A loan originator is a broad term for an industry professional who takes mortgage loan applications from consumers. There are two basic types of loan originators retail and wholesale. A retail loan originator or loan officer is an employee of a lender who takes and funds the mortgage application. A wholesale loan originator, or mortgage broker, only takes applications from consumers and, in turn, sells completed applications to a lender who, in turn, funds the loan. There are also may other professionals involved in the loan origination process, including underwriters, processors, closers, administrative staff, etc.

The underlying question is whether licensing or registration requirements should apply only to firms (or to individuals, in the case of mortgage banking or brokerage companies that operate as sole proprietorships), or to these firms *and* their employees. All current legislation would apply these requirements to firms; the issue of applying these requirements to loan-originating employees or, in some cases, agents, is contentious.

The question of exactly what activities make an individual loan originator remains open for debate. Whether to require processors and administrative staff to be licensed has been and continues to be an issue of debate between state authorities and the industry. Failure to license or track individual originators in a meaningful way, however, will significantly reduce the effectiveness of regulation. Bad actors will be able to move among jurisdictions and employers, including "exempt" enterprises such as banks and thrifts.

In North Carolina, as I mentioned, we license individual mortgage loan officers as well as mortgage banking and brokerage firms. The courts have ruled that we cannot license loan officers affiliated with national banks or savings and loans, even if they work for nonbank mortgage subsidiaries.

The North Carolina General Assembly recently revised the NCMLA to grant the largest multi-state operations more flexibility in the licensing and assignment of their employees. In exchange, these companies take heightened responsibility for legal and regulatory claims arising from their employees' activities. The employees themselves have more limited and generally non-portable licenses to conduct business. For example, these "limited loan officers" cannot leave their employers and start their own businesses without licensing and experience as "full service" loan officers.

# 4. Should there be uniform standards for state education requirements (including continuing education requirements) for mortgage brokers?

Yes and no. Yes, in regard to aspects of the mortgage lending business that are very general or national in nature: basic lending terms, federal regulatory requirements. No, in regard to matters of particular state significance, such as state laws regarding real estate transfer or liens on real estate and state consumer lending laws, including those on predatory lending.

# 5. Should a uniform standard be a minimum standard, or a preemptive standard, *i.e.*, should the standard be implemented as a "floor" or a "ceiling"?

Since borrowers' needs may vary widely from one state to another, uniform standards should be the floor, rather than the ceiling, for the mortgage industry. That said, states understand that they must be careful to balance the costs of each additional requirement with the benefits to our citizens. Our goal is to increase healthy, responsible competition in the mortgage marketplace, not to create new burdens or unnecessary barriers to entry.

# 6. Explain the benefits and/or problems associated with multi-state licensing and registration requirements.

While some argue that multi-state licensing creates unnecessary duplication and expense, policymakers must measure these alleged costs against the benefits of enhancing state regulators' ability to know who is in their markets, and their ability to police these markets more effectively. As I have noted, state regulators are working diligently to reduce unnecessary friction without the loss of these substantial benefits.

Further, AARMR has developed a set of principles and examination procedures that would allow state regulators to coordinate on examinations of multi-state mortgage lenders. Working with AARMR, CSBS plans to formalize the use of these examination procedures to reflect the processes already in place for the coordinated supervision of state-chartered banks that operate branches in multiple states.

# 7. What are the benefits of a national registry of licensed mortgage brokers and/or other loan originators?

CSBS plans to create a robust, web-based system to draw from publicly available adjudicated information regarding the criminal history, credit history, consumer complaints, and enforcement actions for mortgage brokers, loan officers, mortgage appraisers, underwriters, and mortgage companies. The database would be available to state mortgage regulatory agencies and work within individual state laws, whether the licensing or registration requirements cover the individual loan originators or just the mortgage company itself. All licensed individuals in the system will have a unique identifying number.

This would allow states, depending on their laws, to identify fraudulent and abusive lenders and brokers when they leave one state and seek licenses in another. States could generate reports on mortgage companies based on the track records of their employees in order to identify trends and patterns. As the number of licensed individuals and companies continues to increase, state banking agencies could leverage examiner resources by focusing on firms and individuals that demonstrate a heightened need for examination scrutiny.

Identifying and removing these individuals and firms benefits consumers. Delivering such comprehensive supervision also benefits the vast majority of the mortgage banking industry by removing bad actors that have been the catalyst for the imposition of new regulatory and legislative approaches that affect both reputable and unscrupulous lenders equally.

Mortgage companies would be able to submit the uniform mortgage license application for their company and loan officers and other relevant employees through an efficient, web-based platform. When the system is fully implemented, mortgage companies would also be able to: file one application for one or more states; generate reports based on the number of individuals they have licensed throughout the country; wire licensing fees to one central source; and generate reports on the total licensing fees they are paying. CSBS has asked the industry for suggestions about other services that could be made available through the

database. We will also be discussing how the system might best function with consumer advocates.

A complete list of expected benefits from this registry is appended to this statement.

### 8. Explain how a registry could be implemented and managed.

CSBS and AARMR will use the uniform application forms to develop a nationwide on-line mortgage licensing database system.

CSBS is in the process of contracting with the National Association of Securities Dealers (NASD) to build, deploy and maintain an electronic mortgage licensing system. NASD is the world's largest securities self-regulatory organization, established under authority granted by the 1938 Amendments to the Securities Exchange Act of 1934. While NASD has no regulatory authority over the mortgage industry, it does have a tremendous amount of experience in building and maintaining state-of-the-art national licensing systems, such as the Central Registration Depository (CRD) for securities brokers and dealers and the Investment Adviser Registration Depository (IARD).

CSBS is working with NASD because NASD has built and maintains on-line, Internet-based, registration databases and application-processing facilities that link federal, state and self-regulatory participants and the securities industry. Given NASD's vast experience in the national licensing arena, CSBS is looking forward to working with NASD in building and maintaining the mortgage licensing system. We intend to have this system fully functional by the end of 2006.

### 9. Who should be required to participate in a registry?

The national registry will include all individuals and companies currently required to be licensed or registered under state law. Over time, we believe that the business advantages of being listed on this national registry will encourage most legitimate businesses and individual lenders to submit their information to the registry voluntarily, even if state law does not require them to do so.

# 10. What impact will registration and licensing requirements have on curbing the proliferation of predatory lending?

Licensing requirements such as North Carolina's ensure that mortgage firms and individual mortgage loan officers are legitimate, have access to adequate financial resources, are trained appropriately, and offer their customers the necessary recourse for complaints and concerns. All of these requirements, plus the threat of

losing a license for violations, make it more difficult for predatory and fraudulent businesses to operate in our state.

A national registry will make it easier for us regulators, and ultimately for consumers, to identify businesses and lenders who have a history of complaints, violations, enforcement actions, judgments and questionable business practices. Our mobile society makes it too easy for criminals and unscrupulous lenders to pack up and move across a state's border; the creation of a national registry will make it much harder for these businesses and individuals to hide.

# 11. What are the costs associated with registration and licensing requirements? What will the impact of those costs be on consumers, brokers and mortgage companies? Do the costs outweigh the benefits?

Mortgage companies and individuals will pay licensing fees to the state regulatory agencies, and these fees will help fund the national registry.

It is expected that there will be significant cost savings to mortgage companies who would be able to apply for a license in multiple states with just one application through this system. We anticipate that businesses will pass any additional costs along to consumers, but the costs will be so small, as a percentage of the volume of business these lenders do, that they are unlikely to have a significant impact on borrowers' costs.

As for whether these costs will outweigh the benefits, we have already seen the terrible costs to consumers of mortgage lenders that operate with no supervision or accountability. The State of North Carolina decided that those were costs it could not afford, and passed its Mortgage Lending Act in response.

### Conclusion

CSBS is committed to the overall goal of enhancing a state regulatory system that works efficiently and effectively for borrowers, the industry, and regulators. CSBS is equally committed to a dialogue with federal and state policy makers and the mortgage lending and banking industries to address issues of applicable law and law enforcement aimed at ending abusive lending practices.

Chairman Ney, we commend you, Representative Waters, and Representative Kanjorski for your interest in this issue and your commitment to improving the mortgage lending environment for both consumers and businesses. We look forward to working further with you toward our common goals.

I would be happy to answer any questions the members of the Subcommittee may have.

# INTENDED BENEFITS FROM THE AUTOMATED MULTI-STATE MORTGAGE LICENSING SYSTEM AND DATABASE

## I. STATE REGULATORS

- 1. The system will result in improved access by state mortgage regulators to comprehensive databases including civil, criminal, regulatory and other actions providing greater resources and data for keeping bad actors from operating in states and better data to take appropriate regulatory action.
- 2. Applications will be filed, reviewed and completed by the system saving state agency staff significant time and resources (estimated between 1-4 full time positions per state, depending on your application volume).
- 3. Applications and amendments are received on-line, improving timeliness and reducing storage and personnel costs.
- 4. The system will result in more uniformity and better coordination, cooperation and communication between state and other regulators and other law enforcement to further reduce mortgage related fraud and other mortgage related abusive practices.
- 5. The system will likely result in better, more up-to-date and uniform state laws, rules, regulations and policies as states gain experience and reap the benefits from such a system.
- 6. A successful state system will enhance the image of state regulators with state and federal lawmakers, policymakers, regulators, industry and consumers.
- 7. The system will take advantage of technological innovations to enhance, modernize and innovate mortgage regulation going forward.
- 8. A successful system may encourage other state regulators to enhance their multistate regulation of other industries, such as insurance, money transmitters, finance companies, etc., to the overall benefit of state regulation.
- 9. State fees will be received by NASD and forwarded to the states via ACH transfer, saving resources and troubles with bad checks, lost checks, incorrect fees, etc.
- 10. Eventually, renewal and branch filings and fees will be received by NASD and sent to states via ACH transfer, saving significant resources involved in processing these applications.
- 11. All amendments to applications will be received from NASD on-line with notifications of such amendments brought to your attention for appropriate regulatory action.

12. The system will create a regulatory "Race to the Top" with the higher standards of some states applied to companies operating in many states. For example, a state that requires audited financial statements will set that standard for all states in which a company is licensed to do business.

### II. INDUSTRY

- 1. The system will facilitate industry hiring and retaining better employees.
- 2. The system will allow industry to do one-stop filing and payment of fees pursuant to more uniform applications and amendments reducing costs and regulatory burden.
- 3. Additions to the system of renewal and branch applications will result in even greater efficiencies and reduced burden.

### III. STATE REGULATORS AND INDUSTRY

- 1. More uniformity in the state application process will enhance the state system and hopefully avoid further preemption or other federal alternatives.
- 2. A better information database will be viewed positively as a significant state effort to reduce fraud and abusive practices in mortgage lending.
- 3. The system will result in a significant reduction in regulatory burden for the mortgage industry, especially for those companies who operate in more than one state.
- 4. The system will enhance the overall image of the entire mortgage industry from the smallest to the largest companies because it will reduce fraud and abusive practices.

### IV. SMALL COMPANY BENEFITS

- 1. The system will allow even one-state-only small companies to gain efficiencies through on-line filing, faster approvals of applications and better, more comprehensive information.
- 2. Small companies that may have been deterred from applying in adjoining states because of regulatory burden will now find it easier to become licensed.
- 3. Small companies with plans to add staff will find it easier and more efficient to license and renew staff members.

- 4. Through efficiencies realized by state regulators from the system, states may be able to find ways to pass along some of their savings to small in-state companies to further reduce their regulatory burden. Examples could include reduced fees, more streamlined applications or examinations, etc.
- 5. Even in-state-only small companies will benefit from an enhanced industry image, reduced fraud and increased efficiencies from the system.

### V. CONSUMER BENEFITS

- 1. Reduced fraud, fewer predatory practices and abusive players in the industry.
- 2. Easy access through the Internet for the public about their company or potential company.
- 3. Improved access to regulators and better coordinated regulation.
- 4. More timely enforcement based on better and timelier information.
- 5. The system will create a much more transparent, efficient, accessible and consumer-friendly regulatory environment in the mortgage industry.



#### STATE OF WASHINGTON

### DEPARTMENT OF FINANCIAL INSTITUTIONS

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# FORM MU1 UNIFORM MORTGAGE LENDER/MORTGAGE BROKER APPLICATION JURISDICTION-SPECIFIC REQUIREMENTS FOR WASHINGTON STATE

Thank you for your interest in mortgage licensing in Washington State. Washington is among the several jurisdictions that have adopted the Form MU1, Uniform Mortgage Lender/Mortgage Broker Application

Because the laws in various jurisdictions were passed at different times by different bodies, the terms used in each jurisdiction's regulation may not match the Form MU1 terms. In Washington, we issue a "Mortgage Broker" license and a "Consumer Loan" license. Both of these licenses are location-specific, so if you serve Washington consumers from multiple locations, you'll also want to use the Form MU3, Uniform Mortgage Brand Application.

The Mortgage Broker license is issued pursuant to the Mortgage Broker Practices Act (RCW 19.146) and supporting rules (WAC 208-660). These documents are linked from our website at http://www.dfi.wa.gov/cs/mortgage.htm for your review. If after reviewing these documents, you decide to apply for this license, check the "Broker" boxes on Form MU1 and Form MU3.

The Consumer Loan license is issued pursuant to the Consumer Loan Act (RCW 31.04) and supporting rules (WAC 208-620). These documents are linked from our website at http://www.affi.wa.gov/cs/loan.htm for your review. If after reviewing these documents, you decide to apply for this license, check the "Lender" boxes on Form MU1 and Form MU3. Consumer Loan licensees may also make non-mortgage loans (eg: secured by personal property or unsecured loans) to consumers – but should still use the "Lender" boxes on Form MU1 and Form MU3.

Although it's permitted to hold both licenses, most companies choose to apply for only one or other of these two licenses. A Mortgage Broker may close non-usurious loans in their own name, and a Consumer Loan company may fund loans (whether usurious or not) or broker them away. Answer these questions for a quick way to determine which license might be right for your company:

- 1) Do you intend to negotiate new loans (purchase, refi, HELOQ) directly with consumers, or receive the loan packages from other originators (eg: mortgage brokers)?
  - a) if negotiating directly with the borrower, continue to #2
  - b) if receiving packages from others so you're acting as a "wholesale lender", go to #3
- 2) Do you intend to offer only first lien/mortgages? Or seconds as well?
  - a) if only firsts, go to #4/
  - b) if firsts and seconds/go to #3
- 3) Do you want the opportunity for the interest rate on a junior lien ("second") to approach Usury (approx 12%)?
  - a) if yes, high interest seconds, go to #5
  - b) if seconds will never approach Usury (see RCW 19.52 and monitor your own compliance), go to #4
- 4) You intend to only offer firsts or low interest seconds:
  - a) If direct lending, explore licensure or exemption under the Mortgage Broker Practices Act (RCW 19.146)
- b) If wholes ale lending, review the Mortgage Broker Practices Act (RCW 19.146) which may not apply to your business
- 5) If direct or wholesale lending and want the opportunity to exceed Usury, explore licensure under the Consumer Loan Act (RCW 31.04)

# UNIFORM MORTGAGE LENDER/MORTGAGE BROKER APPLICATION FORM MU1 INSTRUCTIONS

#### A. GENERAL INSTRUCTIONS

- 1. Form MU1 is the Uniform Mortgage Lender/Mortgage Broker Application. Any applicant for a Mortgage Lender or a Mortgage Broker license may apply to jurisdictions that have adopted the Uniform Application using Form MU1. An applicant must also refer to each jurisdiction in which it is applying for jurisdiction-specific requirements.
- 2. **TERMS USED** See the following Explanation of Terms page regarding ital/cized words/phrases.
- 3. **UPDATING** The *applicant* must update information when required in each applicable *jurisdiction* in which it is licensed by submitting amendments using Form MU1. Only complete the information that is being amended as well as the name of the *applicant* and circle the question being amended.
- 4. **CONTACT EMPLOYEE** The individual listed as the contact employee must be authorized to receive all compliance and licensing information, communications, and mailings, and be responsible for disseminating it within the applicant's organization.

#### **B. FILING INSTRUCTIONS**

#### 1. FORMAT

- A. A fully completed Form MU1 is required to be submitted to each jurisdiction when the applicant is filing for the first time. The applicant should contact the appropriate jurisdiction(s) for specific filing requirements, including applicable fees.
- B. The Execution section must include notarized original maprual signature, for the initial Form MU1 filing.
- C. Type all information.
- D. Use only the current version of Form MU1 and its \$chedules or a reproduction of them.

### ATTACHMENTS – Provide the following;

- A. Schedules A, B, and C File Schedules A and B only with initial applications. Use Schedule C to update Schedules A and B as needed.
- B. File a Form MU2 for each individual designated on Schedule A of C as a "control person".
- C. Enclose a Certificate of Good Standing from the Secretary of State or similar state authority for the state where the applicant obtained its legal status listed in Item 3C and for the jurisdiction(s) for which the applicant is applying.
- D. If the applicant is a partnership of any form, enclose a copy of the partnership agreement.
- E. Some jurisdiction(s) require separate filings for use of fictitious name/trade name/doing business as name(s). Check with the jurisdiction(s) to determine such requirements, and attach a copy of such filing if required by that jurisdiction.
- F. The name, full delivery address, and telephone number of the registered agent for service of legal process. Check with the *jurisdiction(s)* to determine if the registered agent is required to be located within the *jurisdiction(s)* in which you are applying.
- G. Depending on the *jurisdiction*, individual loan officers (also called "loan solicitors" or "loan originators") may need to complete a Form MU4. Please check with your chosen *jurisdiction(s)* to verify the requirements there.
- H. Depending on the jurisdiction, branch offices may need to complete a Form MU3. Please check with your chosen jurisdiction(s) to verify the requirements there.
- 3. **FINANCIAL RESPONSIBILITY** /— Check with each *jurisdiction* in which the *applicant* is applying to determine requirements for financial responsibility. These may include the submission of financial statements, surety bond(s), minimum net worth, or other requirements.
- 4. **JURISDICTION-SPECIFIC REQUIREMENTS** Check with each *jurisdiction* in which the *applicant* is applying for a list of requirements unique to the *jurisdiction(s)*, including applicable fees, records retention, etc.

#### **EXPLANATION OF TERMS**

(The following terms are italicized throughout form MU1.)

#### 1. **GENERAL**

**APPLICANT** – The mortgage lender or mortgage broker applying on or amending this form. The only instance in which the *applicant* is an individual is in the case of a sole proprietorship.

**CONTROL** – The power, directly or indirectly, to direct the management or policies of a company whether through ownership of securities, by contract, or otherwise. Any *person* that (i) is a director, general partner or officer exercising executive responsibility (or having similar status or functions); (ii) directly or indirectly has the right to vote 10% or more of a class of a voting security or has the power to sell or direct the sale of 10% or more of a class of voting securities; or (iii) in the case of a partnership, has the right to receive upon dissolution, or has contributed, 10% or more of the capital, is presumed to control that company.

**CONTROL PERSON** – An individual named in Item 1A or in Schedules A, B or C that directly or indirectly exercises *control* over the *applicant*.

JURISDICTION – A state, the District of Columbia, the Commonwealth of Puerto Ricd, or any subdivision or legulatory body thereof.

**PERSON** – An individual, partnership, corporation, trust, or other organization.

#### 2. FOR THE PURPOSE OF ITEM 8

CHARGED – Being accused of a crime in a formal complaint, information, or indictment (or equivalent formal charge).

**CONTROL AFFILIATE** – A *person* named in Item 1A or in Schedules A, B or C as a *control person* or any other individual or organization that directly or indirectly controls, is under common control with, or is controlled by, the *applicant*, including any current employee except one performing only clerical, administrative, support or similar functions, or who, regardless of title, performs no executive duties or has no senior policy making authority.

**ENJOINED** – Includes being subject to a mandatory injuriction, prohibitory injunction, preliminary injunction, or a temporary restraining order.

**FELONY** – For jurisdictions that do not differentiate between a felony and a misdemeanor, a felony is an offense punishable by a sentence of at least one year imprisonment and/or a fine of at least \$1,000. The term also includes a general court martial.

FINANCIAL SERVICES OR FINANCIAL SERVICES-RELATED — Pertaining to securities, commodities, banking, insurance, consumer lending, or real estate (including, but not limited to, acting as or being associated with a bank or savings association, credit union, mortgage lender or mortgage broker).

FOREIGN FINANCIAL REGULATORY AUTHORITY — Includes (1) a financial services authority of a foreign country; (2) other governmental body empowered by a foreign government to administer or enforce its laws relating to the regulation of financial services or financial services-related activities; and (3) a foreign membership organization, a function of which is to regulate the participation of its members in financial services activities listed above.

**FOUND** – Includes adverse final actions, including consent decrees in which the respondent has neither admitted nor denied the findings, but does not include agreements, deficiency letters, examination reports, memoranda of understanding, letters of caution, admonishments, and similar informal resolutions of matters.

**INVOLVED** – Doing an act or omission or aiding, abetting, counseling, commanding, inducing, conspiring with or failing reasonably to supervise another in doing an act or omission.

**MISDEMEANOR** – For *jurisdiction* s that do not differentiate between a *felony* and a *misdemeanor*, a *misdemeanor* is an offense punishable by a sentence of less than one year imprisonment and/or a fine of less than \$1,000. The term also includes a special court martial.

**ORDER** – A written directive is used pursuant to statutory authority and procedures, including orders of denial, suspension, or revocation; does not include special stipulations, undertakings or agreements relating to payments, limitations on activity or other restrictions unless they are included in an *order*.

**PROCEEDING** – Includes a formal administrative or civil action initiated by a governmental agency, self-regulatory organization or a *foreign* financial regulatory authority; a felony criminal indictment or information (or equivalent formal charge); or a misdemeanor criminal information (or equivalent formal charge). The term does not include other civil litigation, investigations, or arrests or similar charges effected in the absence of a formal criminal indictment or information (or equivalent formal charge).

Date of Filing: Effective Date
lure to keep this form current and to file accurate supplementary information on a timely basis, or the failure to keep accurate books of records or otherwise to comply with the provisions of law applying to the conduct of business as a mortgage lender or mortgage ker may violate the laws of the <i>jurisdictions</i> and may result in disciplinary, administrative, injunctive or criminal action.  ITENTIONAL MISSTATEMENTS OR OMISSIONS OF FACTS MAY CONSTITUTE CRIMINAL VIOLATIONS.  ATION RENEWAL CLOSURE AMENDMENT To amend, circle item(s) being amended.  In principal business address, mailing address, if different, and telephone numbers of applicant:  The of applicant:  The of applicant and middle name B.  The supplementary information on a timely basis, or the failure to keep accurate books of the proprietors of the proprietor of
ATION RENEWAL CLOSURE AMENDMENT To amend, circle item(s) being amended.  principal business address, mailing address, if different, and telephone numbers of applicant:  me of applicant.  principal business address, mailing address, if different, and telephone numbers of applicant:  B. IRS Employer Identification Number (Social Security No is allowed for sole proprietors)
principal business address, mailing address, if different, and telephone numbers of applicant:  me of applicant:  principal business address, mailing address, if different, and telephone numbers of applicant:  B. IRS Employer Identification Number (Social Security No is allowed for sole proprietors)
me of applicant: oprietor, provide last, first and middle name)  B. IRS Employer Identification Number (Social Security No is allowed for sole proprietors)
Name under which business primarily is or will be conducted, if different from Item 1A.
st any other name(s) by which the <i>applicant</i> conducts or will conduct business and the <i>jurisdiction(s)</i> in which they are or will be use use additional sheets as necessary).    Jurisdiction   2. Name   Jurisdiction   2. Name   Jurisdiction   3. Name   3.
Luis disting
ame Jurisdiction 4. Name Jurisdiction
ling makes a name change on behalf of the <i>applicant</i> , enter the new name and specify whether the name change is of the <i>licant</i> name (1A) or ☐ business name (1C):
and Street City State/Country Zip+4/Postal Code
address, if different:
or Number and Street City State/Country Zip+4/Postal Code
one Numbers and Website address: ss phone Fax line
e Telephone Number Area Code Telephone Number
han the office in 1E, does the <i>applicant</i> conduct business with consumers through branch offices or other business locations?    NO   (In certain <i>jurisdictions</i> , branch offices or other business locations must be reported or approved. Use Form MU3.) t Employee:    Area Code   Telephone Number
and Street City State/Country Zip+4/Postal Code
Idress Fax Number ree authorized to respond to consumer complaints:
d Title Area Code Telephone Number
and Street City State/Country Zip+4/Postal Code
Idress Fax Number all address of location where the official books and records of the <i>applicant</i> will be kept. Check each <i>jurisdiction</i> for specific records on requirements.
ion Name (if different from applicant) or Records Custodian Name  Area Code  Telephone Number
and Street City State/Country Zip+4/Postal Code
Idress ree authorized to respond to consumer complaints:  Area Code Telephone Number  Area Code Telephone Number  Idress Fax Number  Idress Fax Number  Idress Fax Number  Idress Fax Number  Idress All address of location where the official books and records of the applicant will be kept. Check each jurisdiction for son requirements.  Idress Fax Number

2.	Enter "0" if applicant is not and does not intend to do business in that jurisdiction as a mortgage lender (ML) and/or mortgage broker (MB).  Enter "1" if applicant is newly applying in that jurisdiction as a mortgage lender (ML) and/or mortgage broker (MB).  Enter "2" if applicant has a pending application in that jurisdiction as a mortgage lender (ML) and/or mortgage broker (MB).  Enter "3" if applicant is already licensed/registered in that jurisdiction as a mortgage lender (ML) and/or mortgage broker (MB).  Enter "4" if applicant is doing or will do business there, but that jurisdiction does not license/register this business activity.												
	LINEI 4 II	ML	MB	Will do basilless there	ML	МВ	Tubes not	ML	MB	os donvity.	ML	MB	
Alabam	а			Illinois			Montana			Puerto Rico			
Alaska				Indiana			Nebraska			Rhode Island			
Arizona	l			Iowa			Nevada			South Carolina			
Arkansa	as			Kansas			New Hampshire			South Dakota			
Californ	ia – DRE			Kentucky			New Jersey			Tennessee			
Californ	ia – DOC			Louisiana			New Mexico			Texas - OCCC			
Colorac	lo			Maine			New York			Texas – SML			
Connec	ticut			Maryland			North Carolina			Utah			
Delawa	re			Massachusetts			North Dakota			Vermont			
District of Columbia Michigan Ohio Virginia													
Florida Minnesota Oklahoma Washington													
Georgia Mississippi Oregon West Virginia													
Hawaii Pennsylvania Wisconsin													
ldaho Missouri Pennsylvania Wyoming													
	<ul> <li>B. Applicant's fiscal year end (MM/DD):</li></ul>												
4.													
	Number and Street Country Zip+4/Postal Code Briefly describe the <i>control</i> relationship, including an organizational chart which shows the relationship. Use additional sheets for comments if necessary.												
	B. Directly or indirectly, is applicant controlled by any of the following? If no, go to 5.    Bank Holding Company												
	Number and S Briefly des	Street	control rela	ationship, including an c	City organizatio	onal chart	which shows the rel	State/Count ationship. l		Zip+4/Postal Cod		cessary.	
				Schedule A and, if appli									

5.	Chec	k type(s) of mortgage related business engaged in (or to be engaged in, if not yet active) by applicant.		YES
	A. B. C. D. E. F. G. H. I.	Loans guaranteed by the Federal Housing Administration (FHA) Loans guaranteed by the Veterans Administration (VA) Reverse mortgage loans		
	J.	Credit insurance		
6.	Does If "ye	s applicant engage in any non-mortgage-related business? s" briefly describe.		YES NO
7.		s applicant occupy or share space with, or jointly market with, a real estate company or settlement company? s" provide the name of that other company.	_	YES NO
8.		the answer to any of the following is "YES", provide complete details of all events or proceedings in an attachment. Refer to tion of the instructions for explanations of italicized terms. Remember to file updates of these disclosures as needed of these disclosures are not needed of these disclosures as needed of the needed of these disclosures are needed of these disclosures as needed of these disclosures are needed of these disclosures are needed of the neede	over time.	
		Criminal Disclosure	YES	NO
	A. Ha (1)	s the applicant or a control affiliate ever:  been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any felony?		
	(2)	been <i>charged</i> with any <i>felony</i> ?		
		the past ten years has the <i>applicant</i> or a <i>control affiliate</i> :  been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to a <i>misdemeanor involving: financial services</i> or a <i>financial services-related</i> business or any fraud, false statements or  omissions, theft or any wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion, or a conspiracy to  commit any of these offenses?		
	(2)	been charged with a misdemeanor specified in 5B(1)?		
		Regulatory Action Disclosure		
		s any State or federal regulatory agency or foreign financial regulatory authority ever: found the applicant or a control affiliate to have made a false statement or omission or been dishonest, unfair or unethical?		
	(2)	found the applicant or a control affiliate to have been involved in a violation of a financial services-related regulation(s) or statute(s)?		
	(3)	found the applicant or a control affiliate to have been a cause of a financial services-related business having its authorization to do business denied, suspended, revoked or restricted?		
	(4)	entered an order against the applicant or a control affiliate in connection with a financial services-related activity?		
	(5)	denied, suspended, or revoked the <i>applicant's</i> or a <i>control affiliate's</i> registration or license or otherwise, by <i>order</i> , prevented it from associating with a <i>financial services-related</i> business or restricted its activities?		
		s the applicant's or a control affiliate's authorization to act as an attorney, accountant, or State or federal contractor ever en revoked or suspended?		
		the applicant or a control affiliate now the subject of any regulatory proceeding that could result in a "yes" answer to any tof 5C?		
		Civil Judicial Disclosure		
	F. (1)	Has any domestic or foreign court:  (a) in the past ten years <i>enjoined</i> the <i>applicant</i> or a <i>control affiliate</i> in connection with any <i>financial services-related</i> activity?		
		(b) ever found the applicant or a control affiliate was involved in a violation of any financial services-related statute(s) or regulation(s)?		
		(c) ever dismissed, pursuant to a settlement agreement, a financial services-related civil action brought against the applicant or control affiliate by a State or foreign financial regulatory authority?		
	(2)	Is the applicant or a control affiliate named in any pending financial services-related civil action that could result in a "yes" answer to any part of 5F(1)?		
		Financial Disclosure		
		the past ten years has the applicant or a control affiliate been a mortgage lender or a mortgage broker or a control iliate of a mortgage lender or a mortgage broker that has been the subject of a bankruptcy petition?		
	Н. На	s a bonding company ever denied, paid out on, or revoked a bond for the applicant?		
	I. Do	es the applicant have any unsatisfied judgments or liens against it?		

_	Schedule A	Applicant Name:		OFFICIAL USE									
	IRECT OWNERS AND XECUTIVE OFFICERS												
	Answer for Form MU1 Item 4)	Date:											
1.			de information on the <b>direct</b> owners vners. File all amendments on Sche				e Schedule B in new						
2.	List below the names of:												
	<ul> <li>(a) each control person and executive officer, including Chief Executive Officer, Chief Financial Officer, Chief Operations Officer, Chief Legal Officer, Chief Compliance Officer, Director, and individuals with similar status or functions;</li> <li>(b) in the case of an applicant that is a corporation, each shareholder that directly owns 10% or more of a class of a voting security of the applicant, unless the applicant is a publicly traded company;</li> <li>Direct owners include any person that owns, beneficially owns, has the right to vote, or has the power to sell or direct the sale of, 10% or more of a class of a voting security of the applicant. For purposes of this Schedule, a person beneficially owns any securities (i) owned by his/her child, stepchild, grandchild, parent, stepparent, grandparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law, sharing the same residence; or (ii) that he/she has the right to acquire, within 60 days, through the exercise of any option, warrant or right to purchase the security.</li> <li>(c) in the case of an applicant that is a partnership, all general partners and those limited and special partners that have the right to receive upon dissolution, or have contributed, 10% or more of the partnership's capital;</li> <li>(d) in the case of a trust that directly owns 10% or more of a class of a voting security of the applicant, or that has the right to receive upon dissolution, or have contributed, 10% or more of the applicant's capital, the trust and each trustee;</li> <li>(e) in the case of an applicant that is a Limited Liability Company ("LLC"), (i) those members that have the right to receive upon dissolution, or have contributed, 10% or more of the LLC's capital, and (ii) if managed by elected managers, all elected managers; and</li> <li>(f) in certain jurisdictions, other required persons, including "qualified persons" or branch supervisors. Check with the jurisdiction(s) in which the applicant is ap</li></ul>												
	(f) in certain jurisdictions, other required persons, including "qualified persons" or branch supervisors. Check with the jurisdiction(s) in which the												
3.	Are there any indirect owners of	N	0										
4.	Complete the "Title or Status" column by entering board/management titles; status as a partner, trustee, sole proprietor, or shareholder; and for shareholders, the class of securities owned (if more than one is issued).												
5.	control. Note that under	this definition, mos	if the <i>person</i> has " <i>control</i> " as define the executive officers and all 10% ower is a publicly traded company, enter	ners, general pa	artners, and t	rustees would l							
(In	FULL LEGAL NAM dividuals: Last Name, First Nam		Title or Status	% Ownership	Control Person	Publicly Traded	S.S. No., IRS Tax No. or Employer ID						
				_									

	Schedule B INDIRECT OWNERS	Applicant Name:			_		OFFICIAL USE
(,	Answer for Form MU1 Item 4)						
		Date:					
1.	Use Schedule B only in new a information on <b>direct</b> owners.	pplications to provide File all amendmen	de information on the <b>indire</b> t its on Schedule C. <b>Complet</b>	ct owners of the app	<i>licant</i> . Use Sch	edule A in new	applications to provide
2.	With respect to each owner lis	ted on Schedule A,	(except individual owners),	list below:			
	the sale of, 25% or more For purposes of this Sch grandparent, spouse, sit or (ii) that he/she has the (b) in the case of an owner dissolution, or have cont (d) in the case of an owner (e) in the case of an owner	e of a class of a votinedule, a person be boling, mother-in-law e right to acquire, withat is a partnership tributed, 25% or mothat is a trust, the tributed is a Limited Lia	n, each of its shareholders the string security of that corporation securities of the partners and the securities of the partnership's capitarust and each trustee; and ability Company ("LLC"), (i) the securities of the securitie	on; s (i) owned by his/he aughter-in-law, broth kercise of any option nose limited and spen al; nose members that h	er child, stepchil ner-in-law, or sis , warrant or righ cial partners tha nave the right to	d, grandchild, p ster-in-law, shar nt to purchase th at have the right receive upon d	arent, stepparent, ing the same residence; ne security. to receive upon
3.	Continue up the chain of owners	ership listing all 25% hip need be given.	6 or more owners at each lev	vel. Once a public re	porting compar	ny is reached, n	o ownership information
4.	Complete the "Status" column issued).	by entering status	as a partner, trustee, shareh	older, etc. and if sha	reholder, class	of securities ow	ned (if more than one is
5.	In the "Publicly Traded" column	n, if the owner is a	er "NA".				
ıl)	FULL LEGAL NAM ndividuals: Last Name, First Nan		Entity in Which Interest is Owned	Status	% Ownership	Publicly Traded	S.S. No., IRS Tax No. or Employer ID
					l	I	

Schedule C	Applicant Name:						OFFICIAL USE
AMENDMENTS TO SCHEDULES A & B (Amendments to answers for	Date:						
Form MU1 Item 4)							
This Schedule is used to amer Complete each column.	nd Schedules A and	d B of Forr	m MU1. Refer to tho	se schedules for s	specific instructi	ons for complet	ting this Schedule C.
2. In the Type of Amendment ("T	ype of Amd.") colu	mn, indicat	e "A" (addition), "D"	(deletion), or "C" (	change in inforr	nation about th	e same <i>person</i> ).
3. List below all changes to Sc	hedule A (DIRECT	OWNER	S AND EXECUTIVE	OFFICERS):			
FULL LEGAL NAM (Individuals: Last Name, First Nam		Type of Amd.	Title or Status	% Ownership	Control Person	Publicly Traded	S.S. No., IRS Tax No. or Employer ID
4. List below all changes to Sc							
FULL LEGAL NAM (Individuals: Last Name, First Nan		Type of Amd.	Entity in Which Interest is Owned	Status	% Ownership	Publicly Traded	S.S. No., IRS Tax No. or Employer ID

# COMBINED UNIFORM MORTGAGE INDIVIDUAL INFORMATION FORM MU2/4 INSTRUCTIONS

### A. GENERAL INSTRUCTIONS

#### 1. FILING

- a. Form MU2 Control Persons information must accompany Form MU1, the Uniform Mortgage Lender/Mortgage Broker Application. Each individual, identified as a control person for the applicant on Schedule A, must complete Form MU2. An applicant must also refer to each jurisdiction which it is applying for jurisdiction-specific requirements.
- b. Form MU4 is the Uniform Mortgage Loan Officer Individual Application. Any applicant for a Loan Officer license/registration may apply to jurisdictions that have adopted the Uniform Loan Officer Application using Form MU4. An applicant must also refer to each jurisdiction in which it is applying for state-specific requirements.
- 2. **TERMS USED** See the following Explanation of Terms page regarding italicized words/phrases.
- 3. **UPDATING** The *applicant* must update information as required in each applicable *jurisdiction* by submitting amendments using Form MU2/4. Only complete the information that is being amended as well as the name of the individual and circle the question being amended.

#### **B. FILING INSTRUCTIONS**

#### 1. FORMAT

- A. Each individual identified as a *control person* on Schedules A or C must complete Form MU2. A fully completed Form MU2 for each *control person* is required to be submitted to each *jurisdiction* along with the *applicant's* initial Form MU1. Form MU2 may also accompany amendments filed on Schedule C. The *applicant* should contact the appropriate *jurisdiction(s)* for additional specific filing requirements.
- B. A fully completed Form MU4 is required to be submitted to each jurisdiction where the applicant is filing. The applicant should contact the appropriate jurisdiction(s) for specific filing requirements, including applicable fees.
- C. Employment history, item 5, provide the full legal name of the company, beginning with your current employer.
- D. The Acknowledgement & Consent section must include notarized original manual signature.
- E. The Mortgage Lender/Mortgage Broker/Employment Representation section must include original manual signature.
- F. Type all information.
- G. Use only the current version of Form MU2/4 or a reproduction of it.

# 2. ATTACHMENTS - Provide the following:

- A. Pair of Fingerprint Cards if required by applicable jurisdiction(s) per item 2.
- B. Jurisdiction(s) will conduct additional background investigations (including personal credit and *employment* history) as appropriate for each *jurisdiction*.
- 3. **FINANCIAL RESPONS BILITY** Check with each *jurisdiction* in which the *applicant* is applying to determine requirements for financial responsibility demonstrated by individuals. These may include the submission of person credit reports, financial statements, surety bond(s), minimum net worth, or other requirements.
- 4. **EDUCATION/EXPERIENCE** + Check with each *jurisdiction* in which the *applicant* is applying to determine requirements for experience, initial education, continuing education, etc.
- 5. **JURISDICTION-SPECIFIC REQUIREMENTS** Check with each *jurisdiction* in which the *applicant* is applying for a list of requirements unique to the *jurisdiction*(s), including applicable fees, etc.

#### **EXPLANATION OF TERMS**

(The following terms are italicized throughout form MU2.)

#### 1. GENERAL

**APPLICANT** + The individual applying on or amending this form.

**CONTROL** – The power, directly or indirectly, to direct the management or policies of a company, whether through ownership of securities, by contract, or otherwise. Any *person* that (i) is a director, general partner or officer exercising

executive responsibility (or having similar status or functions); (ii) directly or indirectly has the right to vote 10% or more of a class of a voting security or has the power to sell or direct the sale of 10% or more of a class of voting securities; or (iii) in the case of a partnership, has the right to receive upon dissolution, or has contributed, 10% or more of the capital, is presumed to control that company.

**CONTROL PERSON** – An individual named in Item 1A or in Schedules A, B or C that directly or indirectly exercises control over the applicant.

**EMPLOYER or EMPLOYMENT** – This term is used throughout this form regardless of whether the relationship involves a W-2 status "employee" or a 1099 status "independent contractor." Check with the *jurisdiction(s)* for specific requirements or restrictions as to such relationships.

**JURISDICTION** – A state, the District of Columbia, the Commonwealth of Puerto Rico, or any subdivision or regulatory body thereof.

LOAN OFFICER – An individual who, in exchange for compensation as an employee of a mortgage lender/mortgage broker, accepts or offers to accept applications for mortgage loans. The jurisdictions may have different terms (such as: loan originator, mortgage agent, mortgage broker, loan solicitor, etc.) for the registration/license required locally. "Loan Officer" will be used throughout this form in lieu of these various other terms.

**PERSON** – An individual, partnership, corporation, trust, or other organization.

#### 2. FOR THE PURPOSE OF ITEM 6

CHARGED - Being accused of a crime in a formal complaint, information, or indictment (or equivalent formal charge).

**ENJOINED** – Includes being subject to a mandatory injunction, prohibitory injunction, preliminary injunction, or a temporary restraining order.

**FELONY** – For *jurisdictions* that do not differentiate between a *felony* and a *misdemeanor*, a *felony* is an offense punishable by a sentence of at least one year imprisonment and/or a fine of at least \$1,000. The term also includes a general court martial.

FINAL ORDER – A written directive or declaratory statement issued by an appropriate federal or state agency pursuant to applicable statutory authority and procedures, that constitutes a final disposition or action by that federal or state agency.

FINANCIAL SERVICES OR FINANCIAL SERVICES-RELATED — Pertaining to securities, commodities, banking, insurance, consumer lending, or real estate (including, but not limited to, acting as or being associated with a bank or savings association, credit union, mortgage lender or mortgage proker)

FOREIGN FINANCIAL REGULATORY AUTHORITY – Includes (1) a financial services authority of a foreign country; (2) other governmental body empowered by a foreign government to administer or enforce its laws relating to the regulation of financial services or financial services-related activities; and (3) a foreign membership organization, a function of which is to regulate the participation of its members in financial services activities listed above.

**FOUND** – Includes adverse final actions, including consent decrees in which the respondent has neither admitted nor denied the findings, but does not include agreements, deficiency letters, examination reports, memoranda of understanding, letters of caution, admonishments, and similar informal resolutions of matters.

**INVOLVED** – Poing an act or omission or aiding, abetting, counseling, commanding, inducing, conspiring with or failing reasonably to supervise another in doing an act or omission.

MISDEMEANOR – For jurisdictions that do not differentiate between a felony and a misdemeanor, a misdemeanor is an offense punishable by a sentence of less than one year imprisonment and/or a fine of less than \$1,000. The term also includes a special court martial.

**ORDER** – A written directive issued pursuant to statutory authority and procedures, including orders of denial, suspension, or revocation; does not include special stipulations, undertakings or agreements relating to payments, limitations on activity or other/restrictions unless they are included in an *order*.

**PROCEEDING** – Includes a formal administrative or civil action initiated by a governmental agency, self-regulatory organization or a *foreign financial regulatory authority*; a *felony* criminal indictment or information (or equivalent formal charge); or a *misdemeanor* criminal information (or equivalent formal charge). The term does not include other civil litigation, investigations, or arrests or similar charges effected in the absence of a formal criminal indictment or information (or equivalent formal charge).

FORM	UNIFORM MOR	TGAGE INDIVID	DUAL INFO	RMATION	OFFICIAL USE
MU2/4		<b>DRAFT CO</b>	<b>MBI</b>	$\Lambda$	
	Date of filing:				
provision		usiness as a mortgage le	nder or mortgage/ on. EMENTS	broker may violate the laws	
APPLICATION			ive date	) To amend, circle ite	ms being amended.
Individual's identif			1		<b>y</b>
A. Full last, first	and middle names:				
Last name B. (1) Social Se	First name curity Number:	Full	niddle name	Suffix  2) Gender:  Male Fem	ale
	f Birth (MM/DD/YYYY)	(2) State/Province	e of Birth (C	3) Country of Birth	
D. List all other of 18. This field s	name(s) you have used or are using nould include for example, nickname 2. Name	s, aliases, and names us	w or have been kr æd before/after ma Name	nown, other than your legal arriage. (Use additional she 4. Name	name, since the age eets as necessary).
E. If this filing n	nakes a name change on behalf of th	ne individual, enter the ne	w name and attac	ch supporting legal docume	ntation
Last name  F. Office of Emi	First name ployment address: (Do not use a P.C.		middle name	Suffix ddress is your private reside	ance check this how
(Number and Str		(Cijy)		<u> </u>	+4/Postal Code)
G. Current Resi	dence address, if different:				
(Number and	·	(City)	(S	State/Country) (Zip-	+4/Postal Code)
H. Telephone N Business pho	umbers and e-mail address:	Fax	line		
(Area Code) Cell phone	(Telephone Number)	(Area	(T	elephone Number)	
(Area Code)	(Telephone Number)	(e-ma	ail address)		
	on filing representation:	r nampathy will automit to th	ha annranriata iur	indiction(a) two financements	
Fingerprint Card E	t I am submitting, have submitted, o	r promptly will submit to the	ne appropriate <i>juri</i>	isaiction(s) two lingerprint c	ards as required
• .	as a control person/loan officer only	in <i>jurisdiction(s</i> ) that do n	ot require me to s	ubmit fingerprint card(s)	
		'S ACKNOWLEDGME			l_
I swear or affirm that complete to the best of r	have read and understand the item ny knowledge. I understand that I ar	ns and instructions on this m subject to administrativ	form and that my e, civil or criminal	answers (including attachn penalties if I give false or m	nents) are true and nisleading answers.
its behalf, any informati	rent and former <i>employers</i> , law enfo on they have, including without limi ry of my <i>employment</i> and, in the cas	itation my creditworthines	ss, character, abi	lity, business activities, edu	
general reputation, misto	ry of myemployment and, in the cas	e of former employers, co	implete reasons in	or my termination.	
Date (MM/DD/YYYY)	Signature of Individual	1			
Subscribed and sworp b	efore mePrint Notary Public Na		day of	Month	, Year
	Trint Notary 1 dolle Na			World	T ear
My Commission expires (M	M/DD/YYYY) County of  GE LENDER/MORTGAGE BRO	State		lotary Signature	diction)
(1) To the best of my kr familiar with the statutes which application is bein	owledge and belief, the control pers s, regulations, and rules of the jurisd, g made herein. (2) I have taken ap I have provided the individual an o	on/loan officer is currently iction(s) with which this ap opropriate steps to verify t	/ bonded where replication is being he accuracy and controls.	equired, and, at the time of a filed, and will be fully qualif completeness of the information	approval, will be ied for the position for ation contained in and
Date (MM/DD/YYYY)	Name of Mortgage Lei	nder/Mortgage Broker			
By:		<del></del>			
Signature This page must always	avs be completed in full with origin		ne and Title	Affix notary stamp or soal	where applicable

DO NOT WRITE BELOW THIS LINE - FOR OFFICIAL USE ONLY

3. Resi	dential History	: Starting with current add	Iress (item 1G),	give all addresse	s for the	e past 10 ye	ears. (A	Attach additio	nal sheets as r	necessar	y.)
From (MM/YYYY)	To (MM/YYYY)	Street Address		City		State of Province		Zip or Postal Code		untry	
								11/			
									4		
				$\perp$			<u> </u>				
				_4	$\angle$						
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									-		
self-	<i>employment</i> , n	y: Provide complete emploilitary service, and homer r "No" whether this employ	naking. Also inc	clude periods syc	h as <i>uh</i>	employed i	full-time	e student, ext	ended travel, e	oloyment etc.	ts,
From (MM/YYYY)	To (MM/YYYY)	Employer (company name)		Position Held		City		State or Province	Country	Yes	s/No
		4		4119					/		
					4						
					$\mathcal{A}$						
				//	/		$\mathcal{A}$				
					<del>- /-</del>	- L					
					$\mathcal{I}_{\Lambda}$						
					<del>/\</del>	/					
Other Business: Are you currently engaged in any other business either as a proprietor, partner, officer, director, <i>employee</i> , trustee, otherwise? (Please include non- <i>financial services-related</i> activity that is exclusively charitable, civic, religious, or fraternal and is recorded except.) If YES, provide the following details: the name of the other business; whether the business is <i>financial services-related</i> address of the other business; the nature of the other business; your position, title, or relationship with the other business; the start of the other business. (Attach additional sheets as needed.)  NO YES (etails:										cognized ed; the date of	
		answer to any of the follows section of the instruction	ns for explanatio	ns of italicized te		of all events	or prod	ceedings in a	n attachment.	Refer to	the
	in the past ter	n years: a personal bankruptcy per		Disclosure  subject of an in	voluntar	v bankrupto	cv petiti	on?			
(2)	based upon ev	vents that occurred while ynvoluntary bankruptcy peti	ou exercised co						ition or been		
B. Has	a bonding cor	mpany ever denied, paid o	ut on, or revoke	d a bond for you?	?						
C. Do y	ou have any ι	unsatisfied judgments or lie	ens against you?	?							

Criminal Disclosure	YES	NO
D. Have you ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any felony?		
(1) been charged with any felony?		
E. Based upon activities that occurred whil you exercised <i>control</i> over it, has an organization ever.  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any felony?		
(2) been charged with any felony?		
F. Have you ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to a misdemeanor involving: financial services or a financial services-related business or any fraud, false statements or omissions, theft or any wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion, or a conspiracy to commit any of these offenses?		
(2) been charged with a misdemeanor specified in 6F(1)?		
G. Based upon activities that occurred whil you exercised <i>control</i> over it, has an organization ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to a <i>misdemeanor</i> specified in 6F(1)		
(2) been charged with a misdemeanor specified in 6F(1)		
Regulatory Action Disclosure		
H. Has any State or federal regulatory agency or foreign financial regulatory authority ever:  (1) found you to have made a false statement or omission or been dishonest, unfair or unethical?		
(2) found you to have been involved in a violation of a financial services-related regulation (s) or statute(s)?		
(3) found you to have been a cause of a financial services related business having its authorization to do business denied, suspended, revoked or restricted?		
(4) entered an order against you in connection with a financial services-related activity?		
(5) denied, suspended, or revoked your registration or license, disciplined you, or otherwise by <i>order</i> , prevented you from associating with a <i>financial services-related</i> by siness or restricted your activities?		
(6) denied, suspended, or revoked your registration or license, disciplined you, or otherwise by <i>order</i> , prevented you from associating with a <i>financial services-related</i> business or restricted your activities?		
(7) barred you from association with an entity regulated by such commission, authiority, agency, or officer, or from engaging in a financial services-related business?		
(8) issued a final order based on violations of any law or regulations that prohibit fraudulent, manipulative, or deceptive conduct?		
I. Have you ever had an authorization to act as an attorney, accountant, or State or federal contractor that was revoked or suspended?		
J. Are you now the subject of any regulatory proceeding that could result in a "yes" answer to any part of 6E or 6F?		
K. (1) Has any domestic or foreign court ever:		
(a) enjoined you in connection with any financial services-related activity?		
(b) found that you were involved in a violation of any financial services-related statute(s) or regulation(s)?		
(c) dismissed, pursuant to a settlement agreement, a financial services-related civil action brought against you by a State, federal, or foreign financial regulatory authority?		
(2) Are you named in any pending financial services-related civil action that could result in a "yes" answer to any part of 6H(1)?		
Customer Arbitration/Civil Litigation Disclosure  L. Have you ever been parmed as a respondent/defendant in a financial services-related consumer-initialted arbitration or civil		
litigation which:  (1) is still pending; or		
(2) resulted in an arbitration award or civil judgement against you, regardless of amount, or that required corrective action; or		
(3) was settled for any amount?		
Termination Disclosure		
<ul><li>M. Have you ever voluntarily resigned, been discharged, or permitted to resign after allegations were made that accused you of:</li><li>(1) violating statute(s), regulation(s), rule(s), or industry standards of conduct?</li></ul>		
(2) fraud, dishonesty, theft, or the wrongful taking of property?		

Alaska Indiana Nebraska Rhode Island Arizona Iowa Nevada Scuth Carolina Arkansas Kansas New Hampshire South Dakota California – DRE Kentucky New Jersey Tennessee California – DOC Louisiana New Mexico Texas – OCCC Colorado Maine New York Texas – SML Connecticut Maryland North Carolina Utah Celaware Massachusetts North Dakota Vermont Cistrict of Columbia Michigan Ohio Vitginia Georgia Mississippi Oregon West Virginia Hawaii Missouri Pennsylvania Wisconsin	Enter "2" if you have a Enter "3" if you are <b>al</b>	ewly applying in that jurisdiction as a a pending application in that jurisdic ready licensed/registered in that jurisdic iction does not license/register this	ction as a mortgage loan officer. risdiction as a mortgage loan officer.	Puerto Rico	
Arizona Ilowa Nevada Scuth Carolina Arkansas Kansas New Hampshire South Dakota Tennessee California – DRE Kentucky New Jersey Tennessee California – DOC Louisiana New Mexico Texas – OCCC Colorado Maine New York Dakas – SML Utah Celaware Massachusetts North Carolina Utah Celaware Massachusetts North Dakota Vermont District of Columbia Michigan Ohio Vitginia Georgia Mississippi Oregon West Virginia Missouri Pennsylvania Wisconsin					
Arkansas Kansas New Hampshire 36uth Dakota California – DRE Kentucky New Jersey Tennessee California – DOC Louisiana New Mexico Texas – OCCC Colorado Maine New York Dexas – SML Connecticut Maryland North Carolina Utah Celaware Massachusetts North Dakota Vermont Cistrict of Columbia Michigan Ohio Virginia Georgia Mississippi Oregon West Virginia Hawaii Missouri Pennsylvania Wisconsin					
California – DRE  Kentucky  New Jersey  Tennessee  California – DOC  Louisiana  New Mexico  Texas – OCCC  Colorado  Maine  New York  Detaxs – SML  Connecticut  Maryland  North Carolina  Utah  Delaware  Massachusetts  North Dakota  Ohio  Virginia  Florida  Minnesota  Minnesota  Oklahoma  Washington  Mississippi  Oregon  West Virginia  Hawaii  Missouri  Pennsylvania  Wisconsin					
California – DOC  Louisiana  New Mexico  Texas – OCCC  Colorado  Maine  New York  Delaware Massachusetts  North Carolina  Vermont  District of Columbia  Florida  Minnesota  Minnesota  Mississippi  Oregon  West Virginia  Wisconsin					
Colorado Maine New York Texas – SML Connecticut Maryland North Carolina Utah Delaware Massachusetts North Dakota Vermont District of Columbia Michigan Ohio Vitginia Clorida Minnesota Oklahoma Washington Georgia Mississippi Oregon West Virginia Delawaii Missouri Pennsylvania Wisconsin			·		
Connecticut Maryland North Carolina Utah Delaware Massachusetts North Dakota Vermont District of Columbia Michigan Ohio Vilginia Elorida Minnesota Oklahoma Washington Georgia Mississippi Oregon West Virginia Hawaii Missouri Pennsylvania Wisconsin	California – DOC	Louisiana			
Delaware Massachusetts North Dakota Vermont District of Columbia Michigan Ohio Vilginia Florida Minnesota Oklahama Washington Georgia Mississippi Oregon West Virginia Hawaii Missouri Pennsylvania Wisconsin	Colorado	Maine	New York	Texas - SIML	
District of Columbia Michigan Ohio Vitginia Florida Minnesota Oklahoma Washington Georgia Mississippi Oregon West Virginia Hawaii Missouri Pennsylvania Wisconsin	Connecticut	Maryland	North Carolina	Utah	
Florida Minnesota Oklahama Washington Georgia Mississippi Oregon West Virginia Hawaii Missouri Pennsylvania Wisconsin	Delaware	Massachusetts	North Dakota	Vermont	
Florida Minnesota Oklahama Washington Georgia Mississippi Oregon West Virginia Hawaii Missouri Pennsylvania Wisconsin	District of Columbia	Michigan	Ohio	Virginia	
Hawaii Missouri Pansylvania Wisconsin	Florida	Minnesota			
	Georgia	Mississippi	Oregon	West Virginia	
daho Missouri Fennsylvania Wyomine	Hawaii	Missouri	Pennsylvania	Wisconsin	
	daho	Missouri	Pennsylvania	Wyoming	

# UNIFORM MORTGAGE CONTROL PERSONS INFORMATION FORM MU2 INSTRUCTIONS

#### A. GENERAL INSTRUCTIONS

- 1. **FILING** Form MU2 must accompany Form MU1, the Uniform Mortgage Lender/Mortgage Broker Application. Each individual, identified as a *control person* for the *applicant* on Schedule A, must complete Form MU2. An *applicant* must also refer to each *jurisdiction* in which it is applying for *jurisdiction*/specific requirements.
- 2. TERMS USED See the following Explanation of Terms page regarding italicized words/phrases.
- 3. **UPDATING** The *applicant* must update information about a *control person* as required in each applicable *jurisdiction* by submitting amendments using Form MU2. Only complete the information that is being amended as well as the name of the *control person* and circle the question being amended.

#### **B. FILING INSTRUCTIONS**

#### 1. FORMAT

- A. Each individual identified as a *control person* on Schedules A or C must complete Form MU2. A fully completed Form MU2 for each *control person* is required to be submitted to each *jurisdiction* along with the *applicant's* initial Form MU1. Form MU2 may also accompany amendments filed on Schedule C. The *applicant* should contact the appropriate *jurisdiction(s)* for additional specific filing requirements.
- B. *Employment* history, item 5, provide the full legal name of the company, beginning with your current employer.
- C. The Acknowledgement & Consent section must include notarized original manual signature.
- D. The Mortgage Lender/Mortgage Broker *Employment* Representation section must include original manual signature.
- E. Type all information.
- F. Use only the current version of Form MU2/or a reproduction of it.

### 2. **ATTACHMENTS** – Provide the following:

- A. Pair of Fingerprint Cards if required by applicable jurisdiction(\$) per tem 2.
- B. Jurisdiction(s) will conduct additional background investigations (including personal credit and employment history) as appropriate for each jurisdiction.
- C. Depending on the jurisdiction, individual loan/officers/solicitors/originators may also need to complete a Form MU4/ Please check with your chosen jurisdiction(s) to verify the requirements there.
- 3. **FINANCIAL RESPONSIBILITY** Check with each/jurisdiction in which the applicant is applying to determine requirements for financial responsibility demonstrated by control persons. These may include the submission of person credit reports, financial statements, surety bond(s), minimum net worth, or other requirements.
- 4. **JURISPICTION-SPECIFIC REQUIREMENTS** Check with each *jurisdiction* in which the *applicant* is applying for a list of requirements unique to the *jurisdiction(s)*, including applicable fees, etc.

# **EXPLANATION OF TERMS**

(The following terms are italicized throughout form MU2.)

#### 1. **GENERAL**

**APPLICANT** – The individual applying on br amending this form.

**CONTROL** The power directly or indirectly, to direct the management or policies of a company, whether through ownership of securities, by contract or otherwise. Any *person* that (i) is a director, general partner or officer exercising executive responsibility (or having similar status or functions); (ii) directly or indirectly has the right to vote 10% or more of a class of a voting security or has the power to sell or direct the sale of 10% or more of a class of voting securities; or (iii) in the case of a partnership, has the right to receive upon dissolution, or has contributed, 10% or more of the capital, is presumed to control that company.

**CONTROL PERSON** – An individual named in Item 1A or in Schedules A, B or C that directly or indirectly exercises *control* over the *applicant*.

**EMPLOYER** or **EMPLOYMENT** – This term is used throughout this form regardless of whether the relationship involves a W-2 status "employee" or a 1099 status "independent contractor." Check with the *jurisdiction(s)* for specific requirements or restrictions as to such relationships.

**JURISDICTION** – A state, the District of Columbia, the Commonwealth of Puerto Rico, or any subdivision or regulatory body thereof.

**PERSON** – An individual, partnership, corporation, trust, or other organization.

#### 2. FOR THE PURPOSE OF ITEM 6

CHARGED – Being accused of a crime in a formal complaint, information, or indictment (or equivalent formal charge).

**ENJOINED** – Includes being subject to a mandatory injunction, prohibitory injunction, preliminary injunction, or a temporary restraining order.

**FELONY** – For *jurisdictions* that do not differentiate between a *felony* and a *prisdemeanor*, a *felony* is an offense punishable by a sentence of at least one year imprisonment and/or a fine of at least \$1,000. The term also includes a general court martial.

**FINAL ORDER** – A written directive or declaratory statement issued by an appropriate federal or state agency pursuant to applicable statutory authority and procedures, that constitutes a final disposition or action by that federal or state agency.

FINANCIAL SERVICES OR FINANCIAL SERVICES-RELATED — Pertaining to securities, commodities, banking, insurance, consumer lending, or real estate (including, but not limited to, acting as or being associated with a bank or savings association, credit union, mortgage lender or mortgage broker).

FOREIGN FINANCIAL REGULATORY AUTHORITY — Includes (1) a financial services authority of a foreign country; (2) other governmental body empowered by a foreign government to administer or enforce its laws relating to the regulation of financial services or financial services-related activities; and (3) a foreign membership organization, a function of which is to regulate the participation of its members in financial services activities listed above.

**FOUND** – Includes adverse final actions, including consent decrees in which the respondent has neither admitted nor denied the findings, but does not include agreements, deficiency letters, examination reports, memoranda of understanding, letters of caution, admonishments, and similar informal resolutions of matters.

INVOLVED - Doing an act or omission or aiding, abetting, counseling, commanding, inducing, conspiring with or failing reasonably to supervise another in doing an act or omission.

MISDEMEANOR – For *jurisdictions* that do not differentiate between a *felony* and a *misdemeanor*, a *misdemeanor* is an offense punishable by a sentence of less than one year imprisonment and/or a fine of less than \$1,000. The term also includes a special court martial.

**ORDER** – A written directive issued pursuant to statutory authority and procedures, including orders of denial, suspension, or revocation; does not include special stipulations, undertakings or agreements relating to payments, limitations on activity or other restrictions unless they are included in an *order*.

**PROCEEDING** – Includes a formal administrative or civil action initiated by a governmental agency, self-regulatory organization or a foreign financial regulatory authority; a felony criminal indictment or information (or equivalent formal charge); or a misdemeanor criminal information (or equivalent formal charge). The term does not include other civil litigation, investigations, or arrests or similar charges effected in the absence of a formal criminal indictment or information (or equivalent formal charge).

	TROL PERSONS INFORMATION E LENDER/MORTGAGE BROKER APPLICATION	OFFICIAL USE
Date of filing:		
WARNING: Failure to keep this form current and to file a provisions of law applying to the conduct of beand may result in disciplinary, administrative	business as a mortgage lender or mortgage broker may violate the laws of an injunctive or criminal action.  ITENTIONAL MISSTATEMENTS  FACTS MAY CONSTITUTE CRIMINAL VIOLATIONS.	
	ENDMENT [ (effective date) To amend, circle item	ns being amended.
Individual's identifying information:		
A. Full last, first and middle names:		
Last name B. (1) Social Security Number:	Full middle name  (2)  Gender:  Male  Fema	ile
C. (1) Date of Birth (MM/DD/YYYY)	(2) State/Province of Birth (3) Country of Birth	
of 18. This field should include for example, nickname	g, or by which you are know or have been known, other than your legal nees, aliases, and names used before/after marriage. Use additional shee	
1. Name 2. Name	e 3. Name 4. Name	
	the individual, enter the new name and attach supporting legal document	ation
Last name First name	Full middle name Suffix	
F. Office of Employment address: (Do not use a Pl		
(Number and Street) G. Current Residence address) if different:	(City) (State/Country) (Zip+4	4/Postal Code)
(Number and Street)	(City) (State/Country) (Zip+4	1/Postal Code)
H. Telephone Numbers and e-mail address:	(State) Southly)	, i datai dada)
Business phone	/ Fax line	
(Area Code) (Telephone Number) Cell phone	(Area Code) (Telephone Number)	
(Area Code) (Telephone Number)	(e-mail address)	
Fingerprint Information filing representation:	(2	
	or promptly will submit to the appropriate jurisdiction(s) two fingerprint cal	rds as required
Fingerprint Card Barcode(s):		
☐ I am applying as a control person only in jurisdiction	ion(s) that do not require me to submit fingerprint card(s).	
	RSON'S ACKNOWLEDGMENT & CONSENT:	
complete to the pest of my knowledge. I understand that I a	ms and instructions on this form and that my answers (including attachme am subject to administrative, civil or criminal penalties if I give false or mis	sleading answers.
its behalf, any information they have, including without lim	orcement agencies, and any other <i>person</i> to furnish to any <i>jurisdiction</i> , or nitation my creditworthiness, character, ability, business activities, educise of former <i>employers</i> , complete reasons for my termination.	
Date (MM/DD/YYYY)  Signature of Control II	Person	
Subscribed and sworn before mePrint Notary Public Na	ame this day of	, Year
My Commission expires (MM/DD/YYYY) County of	State of Notary Signature	
MORTGAGE LENDER/MOR	RTGAGE BROKER EMPLOYMENT REPRESENTATION	
statutes, regulations, and rules of the <i>jurisdiction(s)</i> with wh application is being made herein. (2) I have taken appropr	son is currently bonded where required, and, at the time of approval, will nich this application is being filed, and will be fully qualified for the position riate steps to verify the accuracy and completeness of the information cor opportunity to review the information contained herein and the control pe	n for which ntained in and with
Date (MM/DD/YYYY) Name of Mortgage Le	ender/Mortgage Broker	
By: Signature	Print Name and Title	
This page must always be completed in full with original	inal, manual signature and notarization. Affix notary stamp or seal v	vhere applicable.
DO NOT WRITE B	BELOW THIS LINE - FOR OFFICIAL USE ONLY	

3. Resi	dential Histor	y: Starting wi	th curren	t addres	s (item	1G), give a	all addresses fo	or the	past 10	years.	(Attach ad	dditiona	ıl sheets as ı	necessary	y.)
From (MM/YYYY)	To (MM/YYYY)	Stre	et Addre	ss			City		Stat Prov		Zip Postal		Со	untry	
												/			
										_/			1		
										<i></i> ,					
											41				
											И				
										(					
4. Emp	loyment Histo emplovment.	ory: Provide o military servic	omplete e. and ho	<i>employr</i> omemak	<i>ment</i> hi ina. A	story for the	e past 10 years periods such a	. Acc	ount for	all time d. full-tin	including ne studen	full & r t. exten	art-time <i>em</i>	ployment tc.	S,
Indic	ate by "Yes"	or "No" wheth	er this <i>en</i>	nployme	ent was	financial se	<i>ervice-related</i> b	usine	ss. (Att	ach addi	tional she	ets as	needed.)		s/No
From (MM/YYYY)	To (MM/YYYY)		<i>mployer</i> pany nam	ne)		Positio	n neila	)	City		State of Province		Country	res	/INO
								,							
						A / A									
		/				I		1							
							///								
								1_							
								V							
5. Other Business: Are you currently engaged in any other business either as a proprietor, partner, officer, director, employee, trustee, otherwise? (Please include non-financial services-related activity that is exclusively charitable, civic, religious, or fraternal and is reconstant exempt.) If YES, provide the following details: the name of the other business; whether the business is financial services-related address of the other business; the nature of the other business; your position, title, or relationship with the other business; the start of your relationship; the approximate number of hours/month you devote to the other business; and briefly describe your duties relating other business. (Attach additional sheets as needed.)										cognized and sed; the date of					
□ NO [		details													_
<ol><li>Disclerate</li></ol>	losures: If the anation of teri	e answer to a ns section of	ny of the t the instru	following etions fo	g is "YE or expla	ES", provide anations of	complete deta italicized terms	ails of a	all ever	nts or pro	oceedings	in an a	attachment.	Refer to	the
				,		ncial Disc									
	nin the past te have you filed		ankruptc	y petitio	n or be	en the subi	ect of an involu	ıntary	bankru	ptcy pet	tion?				
(2)	based upon e		curred wh	nile you	exercis		over it, has any	-				y petitic	on or been		
B. Has	a bonding co	mpany ever o	denied, pa	aid out c	on, or re	evoked a bo	and for you?								
C. Do y	ou have any	unsatisfied ju	dgments	or liens	agains	st you?									

Criminal Disclosure								
D. Have you ever:								
<ul><li>(1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any felony?</li><li>(2) been charged with any felony?</li></ul>								
E. Based upon activities that occurred whil you exercised <i>control</i> over it, has an organization ever:								
(1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any felony?								
(2) been charged with any felony?								
F. Have you ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to a misdemeanor involving: financial services or a financial services-related business or any fraud, false statements or omissions, theft or any wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion, or a conspiracy to commit any of these offenses?								
(2) been charged with a misdemeanor specified in 6F(1)?								
G. Based upon activities that occurred whil you exercised <i>control</i> over it, has an organization ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to a <i>misdemeanor</i> specified in 6F(1)								
(2) been charged with a misdemeanor specified in 6F(1)								
Regulatory Action Disclosure								
H. Has any State or federal regulatory agency or foreign financial regulatory authority ever:  (1) found you to have made a false statement or omission or been dishonest, unfair or unethical.								
(2) found you to have been involved in a violation of a financial services-related regulation(s) or statute(s)?								
(3) found you to have been a cause of a financial services-related business having its authorization to do business denied, suspended, revoked or restricted?								
(4) entered an <i>order</i> against you in connection with a <i>financial services-lelated</i> activity?								
(5) denied, suspended, or revoked your registration or license, disciplined you, or otherwise by order, prevented you from associating with a financial services-related business or restricted your activities?								
(6) denied, suspended, or revoked your registration or license, disciplined you, or otherwise by order, prevented you from associating with a financial services-related business or restricted your activities?								
(7) barred you from association with an entity regulated by such commission, authiofity, agency, or officer, or from engaging in a financial services-related business?								
(8) issued a final order based on violations of any law or regulations that prohibit fraudulent manipulative, or deceptive conduct?								
I. Have you ever had an authorization to act as an attorney, accountant, or State or federal contractor that was revoked or suspended?								
J. Are you now the subject of any regulatory proceeding that could result in a "yes"/answer to any part of 6H or 6I?								
Civil Judicial Disclosure								
K. (1) Has any domestic or foreign court ever:  (a) enjoined you in connection with any financial services-related activity?								
(b) found that you were involved in a violation of any financial services-related statute(s) or regulation(s)?								
(c) dismissed, pursuant to a settlement agreement a financial services-related civil action brought against you by a State, federal, or foreign financial regulatory authority?								
(2) Are you named in any pending <i>financial services-related</i> civil action that could result in a "yes" answer to any part of 6K(1)?								
Customer Arbitration/Civil Litigation Disclosure								
L. Have you ever been named as a respondent/defendant in a financial services-related consumer-initialted arbitration or civil litigation which:  (1) is still pending; or								
(2) resulted in an arbitration award or civil judgement against you, regardless of amount, or that required corrective action; or								
(3) was settled for any amount?								
Termination Disclosure								
M. Have you ever voluntarily resigned, been discharged, or permitted to resign after allegations were made that accused you of: (1) violating statute(s), regulation(s), rule(s), or industry standards of conduct?								
(2) fraud, dishonesty, theft, or the wrongful taking of property?								

# UNIFORM MORTGAGE BRANCH APPLICATION FORM MU3 INSTRUCTIONS

#### A. GENERAL INSTRUCTIONS

- 1. Form MU3 is the Branch Office Application accompanying the Uniform Mortgage Lender/Mortgage Broker form (MU1). A licensee/applicant for a Mortgage Lender or a Mortgage Broker license may apply for/a branch office to jurisdictions that have adopted the Uniform Application using Form MU3. Applicants must also refer to each jurisdiction in which it is applying for jurisdiction-specific requirements relating to branch offices.
- 2. **TERMS USED** See the following Explanation of Terms regarding italicized words.
- 3. **UPDATING** The *applicant* must update information when required in each applicable *jurisdiction* in which it is licensed by submitting amendments using Form MU3. Only complete the information that is being amended as well as the name of the *applicant* and circle the question being amended.
- 4. **CONTACT EMPLOYEE** The individual listed on the *applicant's* (company's main office) Form MU1 as the contact employee will be contacted by *jurisdiction(s)* if needed, about this branch application form MU3.

#### **B. FILING INSTRUCTIONS**

#### 1. FORMAT

- A. Form MU3 may accompany a new company filing on Form MU1, or may follow at a later date. A fully completed Form MU3 must be submitted to each applicable *jurisdiction* when the *applicant* is filing for branch authorization the first time. The *applicant* should contact the appropriate *jurisdiction(s)* for specific branch filing requirements, including applicable fees.
- B. The Execution section must include notarized original manual signature, for the initial Form MU3 filing for each branch office.
- C. Type all information.
- D. Use only the current version of Form MU3 or a reproduction of them.

### 2. ATTACHMENTS | Provide the following:

- A. File a Form MU2 for each branch manager identified in item 4.
- B. Some jurisdiction(s) require separate filings for use of fictitions name/trade name/doing business as name(s) as seen in item 3. Check with the jurisdiction(s) to determine such requirements, and attach a copy of such filing if required by that jurisdiction.
- C. Depending on the jurisdiction, individual Iban officers (also called "loan solicitors" or "loan originators") may need to file a Form MU4. Please check with your chosen jurisdiction(s) to verify the requirements there.
- 3. **JURISDICTION-SPECIFIC REQUIREMENTS** Check with each *jurisdiction* in which the *applicant* is applying for a list of requirements unique to the *jurisdiction*(s), including applicable fees, records retention, branch-related bonding, resume, etc.
- C. EXPLANATION OF TERMS (The following terms are italicized throughout Form MU3.)
  - 1. **APPLICANT** The mortgage lender or mortgage broker applying on or amending this form. The only instance in which the *applicant* is an individual is in the case of a sole proprietorship.
  - 2. JURISDICTION A state, the ∕District of Columbia, the Commonwealth of Puerto Rico, or any subdivision or regulatory body thereof.
  - 3. **PERSON** An individual partnership, corporation, trust, or other organization.
  - 4. **LOAN OFFICER** An individual who, in exchange for compensation, accepts or offers to accept applications for mortgage loans directly from consumers.

	FORM MU3 UNIFORM MORTGAGE BRANCH OFFICE APPLICATION OFFI							CIAL US	SE
	(Branch)	Applicant full leg	ral name:						
	RTGAGE BROKER	, ,	gai name	Effective	Data				
МС	ORTGAGE LENDER	Date of Filling.			Dale				
1.	NEW BRANCH APPLIC		RENEWAL	CLOSURE [	AMEN	MENT Circle is	em(s) being	amende	ed.
2.	A. Branch Physical Ac	dress (no PO Box	x):		/	/			
	Number and Street		City		State/Country	Zip+4	4/Postal Code		
	B. Mailing Address (if	different):							
	PO Box or Number and Street		City		State/Country	Z p+4	4/Postal Code		
	C. Telephone Numbe Business phone	rs and Website A	ddress(es):	Fax line					
	Area Code Telephone N	lumber		Area Code	Telephone Nun	mber			
	URL			URL	1/1		1		
	D. Physical address of specific records retention requ		ne official books and r	ecords generated by	this branch of	ffice will be kept. Check	k each <i>jurisd</i>	iction for	
	Organization Name (if different from ap	olicant) or Records Cus	todian Name	Area Code	e T	elephone Number			
_	Number and Street		City		State/Country	Zjø+4	1/Postal Code		
3.			4/						
4.	Trade name or "dba" used at this	oranch /	\	Trade name or "dba"	" used at this bra	anch			
	Branch Manager Name(last, first,	middle)		Branch/Manager \$0	cial Security Nu	mber			
				/ /					
5.	Supervisor Name  Does this branch office occur	v or share space	with, or jointly market	with, a real estate of	ompany or set	ttlement company?		YES	NO
0.	If "yes" provide the name of the	ne other company	/				_		
6.	Will this branch office operate			ntract with the applic	ant's main offi	ce? If "yes" provide the	name(s) of	YES	NO
	the person(s) with whom the	agreement or con	iraci was entered.						Ш
7.	Will this branch office have p	imary responsibil	ity for decisions relatir	ng to the employmen	it & remunerat	ion of loan officers?		YES	NO
8.	Does this branch office assur	ao liability for its o	own ovnoncos?					☐ YES	NO
	<u> </u>	ie liability for its c	wii expenses:						
The und here info	e undersigned, being first duly lersigned and applicant represewith, all of which are made armation previously submitted is	ent that the infor a part hereof, are	mation and statemer e current, true and c chinformation is curre	nts contained herein complete. The under	, including ex ersigned and	hibits attached hereto,	and other i	nformatio	n filed
	Signature			Print Name and Title					
Sub	oscribed and sworn before me_	Print Notary Pu	hlic Name	this	day of	Month	, Year		
		Finit Hotaly Pu	DIIC NAING			WOLIGI	rear		
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Arkansas				Kansas			New Hampshire			South Dakota			
California	– DRE			Kentucky			New Jersey			Tennessee			
California	– DOC			Louisiana			New Mexico			Texas – OCCC			
Colorado				Maine			New York			Texas – SML			
Connection	cut			Maryland			North Carolina			Utah			
Delaware	!			Massachusetts			North Dakota			Vermont			
District of	Columbia			Michigan			Ohio			Virginia			
Florida				Minnesota			Oklahoma			Washington			
Georgia				Mississippi			Oregon			West Virginia			
Hawaii				Missouri			Pennsylvania			Wisconsin			
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10. Cl	neck type	l s of busin	l ess engag	l ed in (or to be enga	aged in, if not y	/et active)	l by <i>applicant</i> at t	his branch offic	ce.			YES	
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											Yes	No	
											Yes	No	
											Yes	No	
13.	Including	the Bran	ch Manage	er, list the <i>loan offic</i>	cer(s) working	from this b	ranch office (atta	ach additional	sheets if n	eeded):			
			GAL NAME Name, Mide		Date of Birth			SSN		Compensation reported to IRS on:		sed as a Officer?	
										W-2 1099	Yes	No	
										W-2 1099	Yes	No No	
										W-2 1099	Yes	No	

# UNIFORM MORTGAGE LOAN OFFICER INDIVIDUAL APPLICATION FORM MU4 INSTRUCTIONS

#### A. GENERAL INSTRUCTIONS

- 1. **FILING** Form MU4 is the Uniform Mortgage *Loan Officer* Individual Application. Any applicant for a *Loan Officer* license/registration may apply to *jurisdictions* that have adopted the Uniform *Loan Officer* Application using Form MU4. An *applicant* must also refer to each *jurisdiction* in which it is applying for state-specific requirements.
- 2. TERMS USED See the following Explanation of Terms page regarding/italicized words/phrases.
- 3. **UPDATING** The *applicant* must update information as required in each applicable *jurisdiction* by submitting amendments using Form MU2. Only complete the information that is being amended as well as the name of the *loan officer* and circle the question being amended.

#### **B. FILING INSTRUCTIONS**

#### 1. FORMAT

- A. A fully completed Form MU4 is required to be submitted to each *jurisdiction* where the *applicant* is filing. The *applicant* should contact the appropriate *jurisdiction(s)* for specific filing requirements, including applicable fees
- B. *Employment* history, item 5, provide the full legal name of the company, beginning with your current employer.
- C. The Acknowledgement & Consent section must include notarized original manual signature.
- D. Type all information.
- E. Use only the current version of Form MU4 or a reproduction of it.
- 2. ATTACHMENTS Provide the following:
  - A. Pair of Fingerprint Cards if required by applicable jufisdiction(s) per item 2.
  - B. Jurisdiction(s) will conduct additional background investigations (including personal gredit and employment history) as appropriate for each jurisdiction.
- 3. **FINANCIAL RESPONSIBILITY** Check with each jurisdiction in which the applicant is applying to determine requirements for demonstrated financial responsibility. These may include the submission of person credit reports, financial statements, surety bond(s), minimum net worth, or other requirements.
- 4. **EDUCATION/EXPERIENCE** Check with each *jurisdiction* in which the *applicant* is applying to determine requirements for experience, initial education, continuing education, etc.
- 5. **JURISDICTION-SPECIFIC REQUIREMENTS** Check with each *jurisdiction* in which the *applicant* is applying for a list of requirements unique to the *jurisdiction*(s), including applicable fees, etc.

### EXPLANATION OF TERMS

The following terms are italicized throughout form MU4.)

#### C. GENERAL

APPLICANT - The individual applying on or almending this form.

**CONTROL** – The power, directly or indirectly, to direct the management or policies of a company, whether through ownership of securities, by contract, or otherwise. Any *person* that (i) is a director, general partner or officer exercising executive responsibility (or having similar status or functions); (ii) directly or indirectly has the right to vote 10% or more of a class of a voting security or has the power to sell or direct the sale of 10% or more of a class of voting securities; or (iii) in the case of a partnership, has the right to receive upon dissolution, or has contributed, 10% or more of the capital, is presumed to control that company.

**CONTROL PERSON** – An individual named in Form MU1 Item 1A or in Schedules A, B or C that directly or indirectly exercises *control* over a Mortgage Lender/Mortgage Broker company.

**EMPLOYER or EMPLOYMENT** – Terms are used throughout this form regardless of whether the relationship involves a W-2 status "employee" or a 1099 status "independent contractor." Check with the *jurisdiction(s)* for specific requirements or restrictions as to such relationships.

**JURISDICTION** – A state, the District of Columbia, the Commonwealth of Puerto Rico, or any subdivision or regulatory body thereof.

**LOAN OFFICER** – An individual who, in exchange for compensation as an *employee* of a mortgage lender/mortgage broker, accepts or offers to accept applications for mortgage loans. The *jurisdictions* may have different terms (such as: loan originator, mortgage agent, mortgage broker, loan solicitor, etc.) for the registration/license required locally. "Loan Officer" will be used throughout this form in lieu of these various other terms.

**PERSON** – An individual, partnership, corporation, trust, or other organization.

#### D. FOR THE PURPOSE OF ITEM 7

CHARGED – Being accused of a crime in a formal complaint, information, or indictment (or equivalent formal charge).

**ENJOINED** – Includes being subject to a mandatory injunction, prohibitory injunction, preliminary injunction, or a temporary restraining order.

**FELONY** – For *jurisdictions* that do not differentiate between a *felony* and a *misdemeanor*, a *felony* is an offense punishable by a sentence of at least one year imprisonment and/or a fine of at least \$1,000. The term also includes a general court martial.

FINAL ORDER – A written directive or declaratory statement issued by an appropriate federal or state agency pursuant to applicable statutory authority and procedures, that constitutes a final disposition or action by that federal or state agency.

FINANCIAL SERVICES OR FINANCIAL SERVICES-RELATED — Pertaining to securities, commodities, banking, insurance, consumer lending, or real estate (including, but not limited to, acting as or being associated with a bank or savings association, credit union, mortgage lender or mortgage/proker).

FOREIGN FINANCIAL REGULATORY AUTHORITY – Includes (1) a financial services authority of a foreign country; (2) other governmental body empowered by a foreign government to administer or enforce its laws relating to the regulation of financial services or financial services-related activities; and (3) a foreign membership organization, a function of which is to regulate the participation of its members in financial services activities listed above.

**FOUND** – Includes adverse final actions including consent degrees in which the respondent has neither admitted nor denied the findings, but does not include agreements, deficiency letters, examination reports, memoranda of understanding, letters of caution, admonishments, and similar informal resolutions of matters.

**INVOLVED** – Doing an act or omission or alding, abetting, counseling, commanding, inducing, conspiring with or failing reasonably to supervise another in doing an act or omission.

MISDEMEANOR + For *jurisdictions* that do not differentiate between a *felony* and a *misdemeanor*, a *misdemeanor* is an offense punishable by a sentence of ess than one year imprisonment and/or a fine of less than \$1,000. The term also includes a special court/martial.

**ORDER** – A written directive issued pursuant to statutory authority and procedures, including orders of denial, suspension, or revocation; does not include special stipulations, undertakings or agreements relating to payments, limitations on activity or other restrictions unless they are included in an *order*.

**PROCEEDING** – Includes a formal administrative or civil action initiated by a governmental agency, self-regulatory organization or a foreign financial regulatory authority; a felony criminal indictment or information (or equivalent formal charge); or a misdemeanor criminal information (or equivalent formal charge). The term does not include other civil litigation, investigations, or arrests or similar charges effected in the absence of a formal criminal indictment or information (or equivalent formal charge).

FORM MU4   UNIFORM INDIVIDUAL MORTGAGE LICENSE/REGISTRATION APPLICATION OFFICIAL USE										
4										
Date of filing:										
WARNING: Failure to keep this form current and to file accurate supplementary information on a timely basis, or otherwise to comply with the provisions of law applying to the conduct of business as a mortgage lender or mortgage broker may violate the laws of the jurisdictions and may result in disciplinary, administrative, injunctive or criminal action.  INTENTIONAL MISSTATEMENTS  OR OMISSIONS OF FACTS MAY CONSTITUTE CRIMINAL VIOLATIONS										
APPLICATION RENEWAL AMENDMENT (effective date) To amend, circle items being amended.										
1. Individual's identifying information:										
A. Full last, first and middle names:										
Last name First name Full middle name Suffix  B. (1) Social Security Number: [2] Gender: Female										
C. (1) Date of Birth (MM/DD/YYYY) (2) State/Province of Birth (3) Country of Birth										
D. List all other name(s) you have used or are using, or by which you are know or have been known, other than your legal name, since the age of 18. This field should include for example, nicknames, aliases, and names used before/after marriage. (Use additional sheets as necessary).										
1. Name 2. Name 3. Name 4. Name										
E. If this filing makes a name change on behalf of the individual, enter the new name and attach supporting legal documentation										
Last name First name First name Suffix										
F. Office of Employment address: (Do not use a P.O. Box)										
(Number and Street) (State/Country) (Zip+4/Postal Code)										
G. Current Residence address, if different:										
(Number and Street) (City) (State/Country) (Zip+4/Postal Code)										
H. Telephone Numbers and e-mail address:  Business phone  Fax line										
(Area Code) (Telephone Number) (Area Code) (Telephone Number)										
(Area Code) (Telephone Number) (e-mail address)										
2. Fingerprint Information filing representation:										
☐ I represent that I am submitting, have submitted, or promptly will submit to the appropriate jurisdiction(s) two fingerprint cards as required										
Fingerprint Card Barcode(s):										
☐ I am applying as a loan officer only in jurisdidtion(s) that do not require me to submit fingerprint card(s).										
INDIVIDUAL'S ACKNOWLEDGMENT & CONSENT:										
swear or affirm that I have read and understand the items and instructions on this form and that my answers (including attachments) are true and complete to the best of my knowledge. I understand that I am subject to administrative, civil or criminal penalties if I give false or misleading answers.										
authorize all my current and former employers, law enforcement agencies, and any other person to furnish to any jurisdiction, or any agent acting on its behalf, any information they have, including without limitation my creditworthiness, character, ability, business activities, educational background, general reputation, history of my employment and, in the case of former employers, complete reasons for my termination.										
Date (MM/DD/YYYY) Signature of applicant										
Subscribed and sworn before me,, this day of,,										
Print Notary Public Name Month Year										
My Commission expires (MM/DD/YYYY) County of State of Notary Signature										
This page must always be completed in full with original, manual signature and notarization. Affix notary stamp or seal where applicable.  DO NOT WRITE BELOW THIS LINE - FOR OFFICIAL USE ONLY										

Version 2005.Sept1

Enter Enter Enter Enter	appropriate r "0" if you are "1" if you are "2" if you hav "3" if you are "4" if that jun	not and newly a ve a pen	l do not applyin iding ap y licens	intend to g in that oplication ed/regis	o do bu : <i>jurisdi</i> on in th stered	isines ction a at juri in tha	s in tha as a mo isdictior t jurisdi	ortgage in as a miliotion as	loan officer. ortgage loar a mortgage	n officer.		4					
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4. Resid	dential Histor	ry: Start	ing with	current	addre	s (ite	m 1G),	give all	addresses fo	or the pa	st 10 years.	(Attach	additiona	l sheets as i	necessa	ry.)	
From (MM/YYYY)						City State or Province				p or al Code	Со	untry					
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6. Other Business: Are you currently engaged in any other business either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise? (Please include non-financial services-related activity that is exclusively charitable, civic, religious, or fraternal and is recognized as tax exempt.) If YES, provide the following details: the name of the other business; whether the business is financial services-related; the address of the other business, the nature of the other business; your position, title, or relationship with the other business; the start date of your relationship; the approximate number of hours/month you devote to the other business; and briefly describe your duties relating to the other business. (Attach additional sheets as needed.)																	
7. Discl	YES osures: If th	e answe	letails: er to any	of the f	ollowing	g is "Y	/ES", pı	rovide c	omplete deta	ails of all	events or p	roceedin	gs in an a	ttachment.	Refer to	the	
	anation of ter			e instru	ctions f	_		ns of ita		S							
(1) H	in the past to have you file	d a pers	onal ba		•			•		•			tou = = 111	n au b			
	based upon of subject of an						ised co	ontrol ov	er it, has any	/ organiz	ation filed a	oankrup	tcy petitio	n or been			
	a bonding co					•			d for you?								
C. Do you have any unsatisfied judgments or liens against you?																	

Criminal Disclosure								
D. Have you ever: (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any felony?								
(2) been <i>charged</i> with any <i>felony</i> ?								
E. Based upon activities that occurred whil you exercised <i>control</i> over it, has an organization ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to any felony?								
(2) been charged with any felony?								
F. Have you ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to a misdemeanor involving: financial services or a financial services-related business or any fraud, false statements or omissions, theft or any wrongful taking of property, bribery, perjury, forgery, counterfeiting, extortion, or a conspiracy to commit any of these offenses?								
(2) been charged with a misdemeanor specified in 6F(1)?								
G. Based upon activities that occurred whil you exercised <i>control</i> over it, has an organization ever:  (1) been convicted of or pled guilty or nolo contendere ("no contest") in a domestic, foreign, or military court to a <i>misdemeanor</i> specified in 6F(1)								
(2) been charged with a misdemeanor specified in 6F(1)								
Regulatory Action Disclosure								
H. Has any State or federal regulatory agency or foreign financial regulatory authority ever (1) found you to have made a false statement or omission or been dishonest, unfair or unethical?								
(2) found you to have been involved in a violation of a financial services-felated regulation(s) or statute(s)?								
(3) found you to have been a cause of a financial services-related business having its authorization to do business denied, suspended, revoked or restricted?								
(4) entered an order against you in connection with a financial services-related activity?								
(5) denied, suspended, or revoked your registration or license, disciplined you, or otherwise by order, prevented you from associating with a financial services-related business or restricted your activities?								
(6) denied, suspended, or revoked your registration or license, disciplined you, or otherwise by order prevented you from associating with a financial services-related business or restricted your activities?								
(7) barred you from association with an entity regulated by such commission, authiority, agency, or officer, or from engaging in a financial services-related business?								
(8) issued a final order based on violations of any law or regulations that probability raudulent, manipulative, or deceptive conduct?								
I. Have you ever had an authorization to act as an attorney, accountant, or State of tederal contractor that was revoked or suspended?								
J. Are you now the subject of any regulatory proceeding that could result in a "yes" answer to any part of 7H or 7I?								
K. (1) Has any domestic or foreign court ever:  (a) enjoined you in connection with any financial services-related activity?								
(b) found that you were involved in a violation of any financial services-related statute(s) or regulation(s)?								
(c) dismissed, pursuant to a settlement agreement, a financial services-related civil action brought against you by a State,								
federal, or foreign financial regulatory authority								
(2) Are you named in any pending financial services-related civil action that could result in a "yes" answer to any part of 7K(1)?								
Customer Arbitration/Civil Litigation Disclosure  L. Have you ever been named as a respondent/defendant in a financial services-related consumer-initialted arbitration or civil								
litigation which: (1) is still pending; or								
(2) resulted in an arbitration award or civil judgement against you, regardless of amount, or that required corrective action; or								
(3) was settled for any amount?								
Termination Disclosure								
M. Have you ever voluntarily resigned, been discharged, or permitted to resign after allegations were made that accused you of: (1) violating statute(s), regulation(s), rule(s), or industry standards of conduct?								
(2) fraud, dishonesty, theft, or the wrongful taking of property?								



#### STATE OF WASHINGTON

#### DEPARTMENT OF FINANCIAL INSTITUTIONS

**DIVISION OF CONSUMER SERVICES** 

P.O. Box 41200 • Olympia, Washington 98504-1200

Telephone (360) 902-8703 • TDD (360) 664-8126 • FAX (360) 664-2258 • http://www.dfi.wa.gov

# FORM MU1 UNIFORM MORTGAGE LENDER/MORTGAGE BROKER APPLICATION JURISDICTION-SPECIFIC REQUIREMENTS FOR WASHINGTON STATE

### MORTGAGE BROKER ATTACHMENTS

In addition to the attachments required in the Form MU1 instructions, send the following to the WA Department of Financial Institutions (DFI). Use your company's letterhead to provide information for items 3, 4, 6, and 7 below. Please leave at least 2" from the top of the page before typing the information labeled by tem number.

- 1. FEE Make your check payable to the "Washington State Treasurer." Clip it (no staples) to the top of the application package.
  - a. Initial License Applications: \$371.60 deposit toward time spent processing the application
  - b. Renewals: \$530.86 per location is the Annual Assessment
  - c. Amendments: no fee required
  - d. Closures: Annual Assessment fee must be brought current
- 2. FINANCIAL RESPONSIBILITY Use the *Calculation of Average Number of Loan Originators* form to determine the minimum amount pursuant to *WAC*/208-660-080. Choose one of these alternatives and send the original document with your application package.
  - a. Surety Bond to Operate Mortgage Broker Business (W-2) with two original signatures, surety seal, and attached power of attorney.
  - b. Surety Bond to Operate Mortgage Broker Business with Independent Contractor (1099) with two original signatures, surety seal, and attached power of attorney. (see #7)
  - c. Assignment of Account or Time Deposit with original signatures and bank's portion notarized.
  - d. Irrevocable Letter of Credit Review WAC 208-660-08005 carefully and contact your bank to obtain an irrevocable letter of credit. Your bank may choose to fax draft language to DFI for approval, prior to final signatures + please phone (see #8) before taxing such a draft.
- 3. WA STATE PRE-REQUSITE LICENSE(S) Type your WA State UBI number on your letterhead:
  - a. Contact the Washington State Department of Licensing (DOL) at (360)902-3600 or online at <a href="https://www.dol.wa.gov">www.dol.wa.gov</a> to apply for your Washington State Master Business License which will display your Unified Business Identifier (UBI) number. A copy of this document is **not** required with your application package. DFI will verify information directly with DOL.
  - b. If a corporation, partnership, or LLC, please contact the Washington Secretary of State (SOS) Division of Corporations at (360)753-7115 or online at <a href="https://www.secstate.wa.gov">www.secstate.wa.gov</a> to register your company. A copy of this document is **not** required with your WA application (even though the Form MU1 instructions do say to attach it). DFI will verify information directly with SOS.
- 4. REGISTERED AGENT On your letterhead, provide the name, address, phone number, social security number, and date of birth of the individual named as registered agent.
  - a. If your office is outside the borders of Washington State, you **must** maintain a registered agent inside Washington.
  - b. If your office is within the borders of Washington State, the use of a registered agent is **optional** (your office staff may serve as registered agent). If your company has used a registered agent when filing with DOL of SOS, please provide DFI with information about **that** registered agent.

# FORM MU1 WASHINGTON STATE MORTGAGE BROKER ATTACHMENTS

Page 2 of 2

- 5. TRUST ACCOUNTING Choose one of these alternatives and send the original document with your application package. Review *RCW* 19.146.050 and *WAC* 208-660-08010 through -08040 carefully! Do you intend to accept borrowers' funds to pay for third party services?
  - a. If no, you NEVER (not even reimbursement at closing) intend to accept monies from borrowers or on behalf of borrowers for the payment of third party service providers, you may complete the *Alternative Certificate of Compliance* form.
  - b. If yes, use a *Certificate of Compliance and Authorization to Examine Trust Accounts* form to report each trust account you'll use with WA loans. The trust account(s) must be located in Washington State. You'll complete the top portion of the form, have the bank complete the bottom portion and notarize it.
    - You may not deposit your own funds into the trust account, not even to open the account. The trust account should be a non-interest-bearing account. Bank charges for maintenance of the trust account (eg: monthly service fees, check printing fees, etc) should be withdrawn from your general operations account, not from the trust account.
    - If your bank won't open a zero-balance trust account, provide a statement on your letterhead indicating that no deposits have been or will be accepted from borrowers until a license is issued. After your license is issued, and upon receipt of any customer funds, you must immediately establish a trust account and forward the Cortificate of Compliance and Authorization to Examine Trust Accounts form to the DFI. DFI may issue a conditional interim license contingent upon receipt of the trust certificate within a specified time frame.
- 6. DESIGNATED BROKER On your letterhead, tell us who will be your "Designated Broker" (DB), and what date they passed the test? Attach copies of certificate(s) and/or proof of experience. Your DB must also file a Form MU2/MU4.
  - a. Your DB must be on site at your/main licensed location for serving WA consumers; and
  - b. Your DB must have passed the written test administered at DFI's offices (see Exam Test Schedule and Registration form) and
  - c. Your DB must either
    - (i) Complete an approved course of education (on line click the Education & Testing link for a list of approved schools and attach certificate) or
    - (ii) Prove 2 years of experience in the residential mortgage loan industry. Acceptable proof includes W-2 or 1099 forms, or a letter from wholesale lender (not employer) to whom DB has submitted satisfactory loan packages stating such experience exists.
- 7. LOAN OFFICERS Answer these questions on your letterhead:
  - a. When averaged over a year, how many people will originate WA loans for your company?
  - b. Of these loan originators, will any be compensated as Independent Contractors (IRS form 1099)?
  - c. For each 1099 Independent Contractor loan originator, provide a copy of the signed *License Independent Contractor Agreement*. If you prefer, you may file a signed copy of your own contract satisfying the requirements of *RCW* 19.146.200 instead of using DFI's form. (see #2b)
- 8. STILL NEED HELP?/Contact DFI's Division of Consumer Services licensing staff by phone at 360-902-8756 or send your questions via e-mail to DCS@dfi.wa.gov for additional assistance.
- 9. DELIVERY Send Form MU1 and all attachments to:

## Via US Postal Service

Via other couriers (eg: FedEx, UPS, etc)

Dept of Financial Institutions Division of Consumer Services PO Box 41200

200 / 15

150 Israel Rd SW Tumwater WA 98501

Dept of Financial Institutions

**Division of Consumer Services** 

Olympia WA 98504-1200

\*documents shown in italics are online at <a href="http://www.dfi.wa.gov/cs/mortgage/htm">http://www.dfi.wa.gov/cs/mortgage/htm</a> for your convenience